



# Abdel Saafan

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**Professional Profile**

Expertise in all aspects of Treasury Management Systems, having 15+ years of direct experience. As a leader in SaaS treasury practice, overseeing project delivery, staff training, issue resolution, and business relationship management. Contributing to the strategic vision and growth of the practice, identifying new opportunities, fostering partnerships, and sharing best practices. Core competencies include process improvement, customer relationship management, data analysis, and innovation. Passionate about optimizing treasury operations and enhancing customer satisfaction.

## Skills Summary

- |                                       |                            |   |
|---------------------------------------|----------------------------|---|
| • Kyriba SaaS TMS                     | • Payments (ISO, EDI, etc) | • Cash Accounting, GL Recon                 |
| • Bank / ERP Integrations             | • Liquidity Planning       | • JIRA / Salesforce / NetSuite              |
| • Workday/FIS/Oracle                  | • SWIFT Network            | • API / Format Builder                      |
| • BAI2, CAMT, TWIST                   | • VPN, FTP, MQHA Protocols | • Back Office Data Exchange                 |
| • Bank Reconciliation                 | • EBICs, IFILE, Flat Files | • FX Management (FXALL/<br>360T/MISYS/LSEG) |
| • Advanced Cash Mgmt &<br>Forecasting | • SSO, MFA, TOTP           | • Bloomberg/Reuters Integration             |
| • Deal Capture                        | • Market Data              | • Business Intelligence                     |
| • Hedge Accounting                    | • Risk Analysis            | • Financial Accounting                      |
|                                       | • SSO, MFA, TOTP           |   |

## Experience

**Elire, Inc. (2021 - Present)**

**Kyriba Treasury Practice – SaaS Treasury Practice Lead**

- Leading SaaS Treasury team to 30+ projects go-lives, transforming practice to positive ROI from the first month of taking on SaaS Treasury Practice Lead role.
- Winner of the Elire company-wide Tim Weston Consultant of the Year 2022 Award for contributions, dedication, and high performance of the team.
- Fostering an environment of empowerment, successfully enabling SaaS Treasury team to optimize their performance across multiple projects, resulting in enhanced productivity and notable outcome.
- Mentoring and training, resulting in substantial cost savings within the company, reducing reliance on external services and improving overall efficiency.
- Actively engaging in speaking engagements, significantly contributing to enhancing the company's brand exposure and reputation in a highly positive manner.

**Kyriba TMS / Jefferson, Health System 2024 to Present**

- Practice Lead for SaaS Treasury team. Supporting the team as a Practice Lead for Statement Integration, Payments, Payments Factory, Cash Accounting, Deal Capture, ERP Integrations, Liquidity Planning, Cash Mgmt/Forecasting.

**Kyriba TMS / Stifel Corporation, Brokerage and Investment 2023 to Present**

- Practice Lead for SaaS Treasury team. Supporting the team as a Practice Lead for Statement Integration, Payments, Payments Factory, Cash Accounting, Cash Mgmt/Forecasting.

**Kyriba TMS / Colorado Housing and Finance Authority, Government 2023**

- Practice Lead for team implementing full treasury management solution. Supporting the team as a Practice Lead for Statement Integration, Payments, Bank Reconciliation, Cash Mgmt/Forecasting.

**Kyriba TMS / Varsity Brands, Retail 2023**

- Practice Lead for team implementing full treasury management solution. Supporting the team as a Practice Lead for Statement Integration, Payments, Bank Reconciliation, Cash Mgmt/Forecasting.

**Kyriba TMS / National Veterinary Associates, Veterinary Community 2022**

- Practice Lead for team implementing full treasury management solution. Supporting the team as a Practice Lead for Statement Integration, Payments, Debt Management, FXALL, and ERP Integration.

**Kyriba TMS / Sabre Corporation, Software Technology 2022**

- Practice Lead for team implementing 216+ Payment scenarios via SFTP and SWIFT Network via Payments Factory integration. Leading the team as a Practice Lead for Statement Integration, Payments, Bank Reconciliation, Payments Factory.

**Kyriba TMS / State of Illinois Treasurer's Office, Government 2021 to Present**

- Connectivity Lead for team implementing 5 Domestic Bank integrations via SFTP. Supporting the team as a Functional & Connectivity Consultant for Statement Integration, Payments, Bank Reconciliation, Cash Mgmt/Forecasting.

**Kyriba TMS / Finance of America Holdings Inc, NY Mortgage 2021**

- Connectivity Lead for team implementing 15 Domestic Bank integrations via SFTP. Supporting the team as a Functional & Connectivity Consultant for Statement Integration and Domestic Payments.

**Kyriba TMS / Herbalife Inc, CA Global MLM 2021**

- Connectivity Lead for team implementing 9 Global Bank integrations via SFTP. Supporting the team as a Functional & Connectivity Consultant for Statement Integration, Global Payments, and Data Hub ERP Integration.

**Kyriba TMS / Core Spaces, IL Real Estate 2021**

- Connectivity Lead for team implementing 7 Domestic Bank integrations via SFTP. Functional Consultant & Connectivity leading the team for Statement Integration, Domestic Payments, Bank Reconciliation, Cash Mgmt/Forecasting, Reporting.

**Kyriba TMS / The Trade Desk, Global Media 2021**

- Connectivity Lead for team implementing 9 Global Bank integrations via SFTP. Functional Consultant & Connectivity leading the team for Statement Integration, Global Payments, and Data Hub ERP Integration.

**Perficient Inc. (2020 – 2021)**

**Lead Business Consultant / Kyriba TMS:**

- Led multiple projects simultaneously for End-to-End Solutions for Enterprise company--Kyriba and Oracle
- Utilized JIRA, Salesforce, Oracle EBS, and Project Place for project management
- Projects to integrate bank statements, cash accounting, payments, and various other solutions into SaaS
- Conducted presales meetings and drafted SOWs for account management team
- Analyzed client's business needs and advising on best solution tailored to each individual client
- Managed connectivity projects to/from Kyriba thru various data transmission networks (FTP, FTPS, SFTP), SWIFT (SWIFTNet File Act/FIN, FIDES), and EBICS

**C-Vision Inc (2018-2020)**

**Consulting Manager / Kyriba, SAP:**

- Managed multiple projects simultaneously to implement Kyriba and SAP projects using AGILE
- Utilized JIRA, Salesforce, and Project Place for project management and timesheet approval
- Provided assistance and guidance for building SQL data warehouse, exports and reports
- Created project plans as well as guides for client and internal team
- Administered SWIFT membership implementations for Kyriba corporate and financial clients
- Implementation of File Act, FIN services, and scripting MT messages for FIN
- Managed implementation of SWIFT Alliance Lite 2 cloud-based solution with Kyriba
- Trained internal as well as client teams on best practices and navigating SaaS
- Oversaw setups of encryption, authentication certificates, as well as SSO, S/MIME and PGP key configurations on Windows and Linux OS
- SME and developer for bank statement formats, ERP import/export templates, and payment files

### **Kyriba Corporation (2011-2018)**

#### **Connectivity Team Lead:**

- Led payment and statement troubleshooting for client issues on cash position, reconciliation rules, cash transactions/balances and netting
- Served as cash management SME with various domestic and international payment formats as well as information reporting messaging formats
- Implemented international treasury projects for blue chip clients with major bank partners supporting payment file format development
- Coordinated development needs for Kyriba platform to improve and expand solutions internally
- Established data links between Kyriba and 3rd party ERP systems for data exchange (Oracle, FxAll, Murex, JDE, DRT and SAP)
- Setup interfacing of Kyriba with NetSuite as well as NetSuite Bridge connections for bill payment, GL accounting, reporting, and cash reconciliation data

#### **Senior Connectivity Consultant:**

- Supported FTP set-up, encryption, and implementation on special network, developed expertise in various bank connectivity options
- Established strong bank relationships via mandate letters and conference calls, configured system for bank account setup, reference data, account reconciliation, settlements integration, statement schedules, and payment workflow
- Served as cash management SME with various domestic and international payment formats as well as information reporting messaging formats
- Developed bank reporting and payments configurations using bank specification
- Installed, tested and configured FTP interfaces with client ERP systems--Quantum, Oracle, and PeopleSoft
- Led format validation and development, establishing and testing connectivity, and assessing format & channel requirements from banks in requested countries
- Served as liaison between banks across North and South America with clients

### **CUNY (2006-2011)**

#### **IT Consultant:**

- Configured and managed software essential for daily admissions operations
- Fielded student technical support calls through the Interaction Client Software
- Troubleshoot, researched, and repaired general network, hardware, and software errors
- Managed contact filters, reports, and communication plans using Hobsons EMT
- Trained and demonstrated new technologies to admission staff on a bi-monthly basis

## **Education**

**Bachelor of Technology / Information Systems** - New York City College of Technology (2006)