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Abhilash Talpuri

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Career Objective:

- To get a satisfactory position in an exemplary organization where I can work honestly towards the organizational goals and settings. As a professional, I am innovative and looking to work in a challenging environment.

Summary:

Having around 3.9 Years of Experience working as Technical Domestic IT & Non IT Recruiting.

Having around 4 years of experience as Bench Sales Recruiter (US IT Staffing).

Professional Experience:

Technical Recruiter:

iSoft Growth Solutions PVT LTD in Hyderabad as IT & Non IT Recruiter: [Feb-2022 To Nov 2023]

Technical Recruiter:

Ensis Technologies in Hyderabad as IT Recruiter: [Jan-2020 To Jan-2022]

Bench Sales Recruiter:

Keyseries LLC in Hyderabad as Bench Sales Recruiter(US IT Staffing): Nov 2016 to Dec 2020

- Involved in full life cycle recruitment process (Sourcing, screening, conducting Technical/HR interview, selection, salary negotiation, taking approvals, offer release, orientation and joining).
- Assigned the tasks of sourcing suitable candidates for different positions
- Handled the tasks of maintaining proper records of the candidates in the database system of the organization
- Communicates effectively both verbally and in writing
- Expertise in recruiting highly technical professionals
- Ability to understand and communicate technical information's
- Possess excellent negotiation and problem-solving skills
- Knowledge of major operating systems like MS Word, Excel, Access, PowerPoint and the Internet
- Possess excellent interviewing and candidate evaluation skills
- Handled the tasks of screening, selecting and submitting candidates to job orders within a defined discipline
- Responsible for preparing and coaching candidates for interviews
- Assigned the tasks of utilizing on-line database, candidate referrals, internet and networking to identify potential candidates

- Assigned the tasks of negotiating offers with candidates to meet target gross margins of the organization.
Handled the tasks of follow-up of candidates regarding offer letters
- Responsible for recruiting and maintaining good relationship with existing candidates of the organization

Responsibilities:

- Possess excellent knowledge of recruiting and hiring processes including sourcing, interviewing, reference checking, tracking, salary negotiations, and closing.
- Developed and implemented creative approaches to finding and attracting candidates.
- Developing Database for future requirements to reduce the time.
- Extensively worked on Job portals like Naukri and Monster, LinkedIn.
- Presently I am working in our own job portal Iaminterviewed.com
- I used to call the consultants as per the skill and requirement.
- Responsible for sourcing, interviewing and screening information technology professionals for assigned positions, through various techniques including internet mining, cold calling and mining databases.
- Used proactive sourcing methods, including Social Networking (Google groups) to build a pipeline and develop a database of highly qualified passive candidates.
- Sourced and recruited IT professionals (from an entry level to Senior/Manager level) for contract and permanent employment.
- Ability to organize and prioritize multiple work assignments, work with little supervision and work well under pressure.

Technologies Worked on:

- **Java/J2ee:** Java, Struts, Spring, MVC, Hibernate, Webservices, Microservices, AngularJS, Extjs, NodeJs, Bootstrap, Hadoop, spark, Hive.
- **Dot Net:** C#.net, ASP.net, Vb.net, Ado.net, MVC, Silverlite, WCF, WPF, AngularJS, NodeJs.
- **SAP :** SAP-SD, BASIS, CRM, SRM, HR, FICO, MM, BI, BW, ABAP, PM, XI/PI, ARIBA, ABAP, APO
- **Testing:** Manual Testing, Automation Testing, ETL Testing, Database Testing, Performance Testing, Mobile Testing, Network Protocol Testing, Web penetration Testing, Application security testing, Stetting, Informatica,
- **Devops:** Devops, Linux, AWS, Docker, Puppet, Chef, Ansible, Git Hub, Kubernetes, AWS, Azure, Google Cloud, Openstack.

NON IT REQUIREMENTS: Recruited for Voice and Non Voice Process,
US Health Care Process (Medical coders, AR Callers, Payment Posting)
Recruited for **Field Executive** for one of the client based in Hyderabad.

Educational Qualifications:

- MBA(HR) 2016

DECLARATION

- I hereby declare that the information produced is true and furnish the proof when demanded.

- **Date:**

- **Place: Hyderabad**

(Abhilash Talpuri)