# Bethann Boutin

Oracle Functional Lead, Solution Architect, & Project Management

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# Professional Summary

* 20 years of designing, leading, and executing global business improvement initiatives including process improvement, software upgrades & focused enhancements, re-implementation, project rescue, and full lifecycle new implementations for Fortune 500 and midsize companies.
* Hands-on experience deploying above solutions from initial project design, requirements gathering, gap analysis, detailed solution design, documentation, testing, configuration, training, go-live, and post production support including functional support of RICE (reporting, interfaces, customizations, and extensions) and third-party products
* Extensive experience with business process re-engineering, current and future process evaluation documentation, aligning business and IT objectives, and facilitating cross organizational relationships
* Excellent communication and leadership skills working with all levels of project advocates from end users to c-level management.
* Demonstrated success in all areas of assessment, deployment, upgrades, business process improvement, and project turn around consulting.
* Experience managing consultants, internal resources, and working with off-shore resources with teams ranging in size from 3 to 25+.
* Regarded as strategic, creative, and committed, her work has been defined as benchmark.

# Oracle Application Experience

**Procure to Pay**

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| Core Purchasing | iSupplier | iProcurement | Supplier Lifecycle Mgmt |
| Contract Lifecycle Mgmt | Sourcing | Services Procurement | Advanced Pricing |
| Proc Command Center | Payables | iExpense | Inventory |
| Payables Command Center | AME |  |  |

**Order to Cash**

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| Order Management | Advanced Pricing | Shipping | Receivables |
| OM Command Center | IM Command Center | Quoting | Telesales/service |

**Administration**

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| System Administration | Oracle Applications Framework | Workflow Builder |

# Project Experience

## Transformious Inc. (Houston, TX)

Senior Delivery Lead P2P/SCM Feb 2021 – Feb 2024

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| **Project** | Upgrade, Process Improvement | **Project Footprint** | Serrala FS2 AP, SmartEye Invoice Tool |
| **Industry** | Energy/Oil & Gas | **Client/Location** | Halliburton, Houston TX/Remote |

Delivery Lead for a P2P Transformation Initiative which included an upgrade of the Serrala FS2 Accounts Payable solution, new implementations of the FIORI Web Approval Portal, SmartEye Invoice Capture tool, and a process improvement effort. Scope includes project planning & test management for key milestones, change management support, training, cutover and hyper-care support.

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| **Project** | Strategic Improvements Project | **Project Footprint** | Oracle R12.2.4+, iWorkflow, ZenDesk |
| **Industry** | Payment Solutions | **Client/Location** | Paysafe, Houston TX/Remote |

Led multiple initiatives with functional, technical, and business leaders including COA consolidation for multiple ERP systems, Order Management, Inventory, Procurement, and Payables improvements to eliminate sales order backlog, improve on-time vendor payments, address vendor managed inventory and procurement challenges, and provide a roadmap for inventory master data management.

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| **Project** | Enterprise Upgrade Project | **Project Footprint** | Oracle, R12.2.10, Project Centric |
| **Industry** | Galvanizing and Metal Coating | **Client/Location** | AZZ Incorporated, Dallas TX/Remote |

Collaborated with functional, technical, and business leaders in the delivery of system upgrade to Oracle R12.2.7+ Financials, Procurement, Manufacturing, Projects, and custom APEX solution. In addition to the testing and issue resolution effort, reviewed existing business processes and presented solution improvements prototyping ECC solutions, and provided management support for project delivery.

## OneGlobe Systems (Cambridge, MA)

Senior Oracle Functional Lead July 2020 – Jan 2021

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| **Project** | **Adv Procurement Enhancement** | **Project Footprint** | Oracle, R12.2.7, Project Centric |
| **Industry** | Wireless Communications | **Client/Location** | American Tower, Boston MA/Remote |

Coordinated functional, technical, and business leaders in the delivery of system enhancements for Oracle R12 Purchasing, Sourcing, AME, iSupplier, iProcurement, and Reporting. Reviewed existing business processes and Oracle configurations to determine best approach for design and process improvements, prepared project documentation including requirements, design, configuration, testing, prototyping solutions, and provided management support for project delivery.

**Prata International Inc. (Houston, TX)**

Oracle P2P System LeadAug 2018-Apr 2020 & April 2015-April 2016

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| **Project** | **Services Procurement** | **Project Footprint** | Oracle, R12.2.6, Project Centric |
| **Industry** | Oil & Gas | **Client/Location** | Plains All American Pipeline, Houston TX/Remote |

Provided input, direction, and guidance for a cost/benefit assessment for an implementation of the Advanced Procurement Suite with an emphasis on Services Procurement. Conducted client workshops, evaluated current system and processes, and drafted corresponding proposal documentation.

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| **Project** | **P2P Transformation, Enhancements, New Application Implementation** | **Project Footprint** | Oracle, R12.2.5, Fin, Adv Proc, Inv, Maximo |
| **Industry** | Oil & Gas | **Client/Location** | Seadrill, Houston TX/Liverpool UK |

Lead the Oracle effort for a global Procure to Pay Transformation Project with a system focus on improvements and enhancements in Procurement, Strategic Sourcing, Payables, and Supplier Management. Oracle application focus includes revised configuration and enhancements of Purchasing, Sourcing, iSupplier, AME, and Payables with a new application implementation design of Supplier Lifecycle Management. Worked with the BPI Team to analyze current solutions, gather requirements, provide system input for new processes, created documentation, performed gap analysis, solution design, functional support of RICE, configuration, testing, training and technical track management. Delivered OAF customizations and collaborated with offshore technical resources on customizations. Partnered with client technical lead on daily project management, approach, and issue resolution.

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| **Project** | Upgrade & New App Imp | **Project Footprint** | Oracle R12.2.4, Adv Proc/SCM Project Centric |
| **Industry** | Oil & Gas/Fortune 500 | **Client/Location** | Technip FMC, Houston TX |

Delivered as the Supply Chain/P2P Functional Lead for a global R12.2.4 upgrade of Oracle financials, advanced procurement (Purchasing, iProcurement, iSupplier, Services Procurement), and new implementation of Sourcing & Inventory. Responsible for managing all phases of project delivery from requirements, creating current and future business process documentation, gap analysis, solution design, functional support of RICE, configuration, testing, and track management. Also contributing to next phase projects including procurement integration with multiple third-party systems, and global footprint design. Sourcing solution design was used as the baseline for the global solution which was presented at Oracle OpenWorld.

**eCommQuest (Atlanta, GA)**

Senior Supply Chain/P2P Lead  June 2016-Aug 2018

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| **Project** | New FLC Implementation | **Project Footprint** | Oracle R12.2.5, PO/Sourcing/iProc/SCM |
| **Industry** | Oil & Gas | **Client/Location** | Cabot Oil & Gas, Houston TX |

Served as the Supply Chain/P2P Functional Lead for a new implementation of P2, Oracle financials, advanced procurement (Purchasing, iProcurement, Sourcing), and Inventory. Delivered all phases of project from requirements, creating current and future business process documentation, gap analysis, solution design, functional support of RICE, configuration, testing, training and track management. Performed OAF customizations and collaborated with technical resources on customizations, PDF designs for supplier facing documents, and communications. Worked with client team and executives on post production support, follow up project planning, and delivered a Proof of Concept for iSupplier.

**Grandview Consulting LLC (Norfolk, VA)**

Functional Solution Architect February 2013-March 2015

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| **Project** | Enhancement/Project Turn Around/Upgrade Assessment | **Project Footprint** | Oracle R11i/12.1 OM/QP/SE/INV/Configurator |
| **Industry** | High Tech Manufacturing | **Client/Location** | Laitram LLC, Harahan LA |

Worked with C-level, senior management, business stakeholders and ITS to deliver global solutions for issue resolution and continuous improvement initiatives. Insured strategic alignment between operations, IT, and corporate goals. Reported directly to the CIO.

Impact Highlight: Introduction of a Master Data Management Initiative, re-structuring the current Customer Master Design and related OM & Customer Care configurations which was a priority initiative for 2014-15 with cost savings estimated over 2M

**Cornerstone Consulting (Pittsburgh, PA)**

Functional Solution Architect/PMJanuary 2011-February 2013

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| **Project** | New FLC Implementation | **Project Footprint** | Oracle 12.1 OM/QP/SE/INV/PO/FIN |
| **Industry** | Electronics Distribution/Fortune 500 | **Client/Location** | Wesco International, Pittsburgh PA |

Served as the Functional Global Solution Architect for a global R12 implementation of Oracle financials, advanced procurement, advanced pricing, order management, warehouse management, inventory, and distribution. Led the effort to gather business requirements, create current and future business process documentation, gap analysis, solution design, RICE management, configuration, testing, and presenting an on-going demonstration of the Oracle solution. In additional to solution design, implementation tasks, and day to day project management duties, I also worked directly with the VP of Information Systems and senior management on several Oracle related initiatives and implementation strategy. In addition, responsible for the professional development of internal resources assigned to the project team as well as the recruitment and selection of independent consulting resources for the external consulting team.

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| **Project** | New FLC Implementation | **Project Footprint** | Oracle 12.1 OM/QP/SE/INV/PO/FIN |
| **Industry** | Steel Production/Manu/Fortune 500 | **Client/Location** | US Steel, Pittsburgh PA |

Responsible for leading the Procure to Pay (P2P) testing effort including test planning, resource management, script preparation, reporting, interface validation, and issue management. Also supported the OBIEE development team with the translation of functional requirements, testing, and validation. Contributions include analysis of the business process requirements to define application requirements and metrics, assisting in defining and reviewing solutions, validating the design with the stakeholders, working with configuration, design, and conversion team members to resolve issues and completing all appropriate documentation required by programmers, testers, deployment team, and project management team.

**Grandview Consulting LLC (Norfolk, VA)**

Functional Solution Architect, Project Lead P2P & O2C February 2006-Dec 2010

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| **Project** | New FLC Implementation | **Project Footprint** | Oracle 12 PS PO/iSup/iProc/Sourcing/AP |
| **Industry** | State Government | **Client/Location** | State of Rhode Island, Providence RI |

Delivered a Procure to Pay (P2P) Project that encompassed the implementation of iSupplier, Sourcing, and enhancements to Purchasing, iProcurement, and Accounts Payable. Responsible for all aspects of the project including SOA, project planning, stakeholder reporting, issue management, requirements gathering, gap analysis, solution design, configuration, test script creation, testing, training, and deployment. Process enhancements included supplier management, reverse auctions, online bidding, and complex sourcing scenarios.

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| **Project** | Strategic Improvement | **Project Footprint** | Oracle 12 Procurement Suite/Coupa |
| **Industry** | Global Restaurant/Fortune 500 | **Client/Location** | McDonalds, Oak Brook, IL |

Partnered with the Hackett Group and served as the P2P Expert on a special project focusing on process enhancements for indirect procurement. Responsible for the mapping and analysis of current procurement practices and recommending process improvements with an emphasis on reengineering the current Oracle (R12) solution. Collaborated with Hackett resources to define project strategy, design deliverables, create and lead workshops, as well as make P2P process improvement recommendations, and architect solutions for the next phase of their R12 project.

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| **Project** | Enhancement/Project Turn Around/New Implementation | **Project Footprint** | Oracle R11i/R12 OM/QP/PO/INV/SE |
| **Industry** | DOD Service Provider | **Client/Location** | ADS, Inc., Virginia Beach VA |

Served as the Oracle Functional Lead Responsible for trouble shooting and correcting an existing 11.5.10.2+ instance, implementing new applications and planning for a re-implementation in R12. Scope of applications included Procurement, Financials (AP, AR, GL), Inventory, OM, Advanced Pricing (with both PO and OM), Supply Chain, and MRP. Current major initiatives included implementing the iSupplier Module, serving on the 170 Systems Team (Markview/Kofax), developing and implementing a new item strategy, developing and implementing a procedure for outside processing, and various other projects.

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| **Project** | New FLC Implementation | **Project Footprint** | Oracle R11i OM/QP/PO/INV/AP/Sourcing/Contracts |
| **Industry** | DOD Service Provider | **Client/Location** | BAE Systems, Anniston AL |

Served as the P2P Functional Lead for the first phase of a business unit on-boarding into an existing 11.5.10.2+ instance. Scope of applications included Purchasing, Accounts Payable, iSupplier, Sourcing, and Procurement Contracts. Responsible for requirements gathering, gap analysis, solution design, configuration, test script creation, QA testing, training and Conference Room Pilot. Additional work on design and testing for new business requirements which also included Order Management, Advanced Pricing (configured for use with both Purchasing and Order Management), and Inventory.

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| **Project** | Enhancement & New App Imp | **Project Footprint** | Oracle R11i PS QP/PO/iSupplier/Sourcing Sourcing/Contracts/AP |
| **Industry** | County Government | **Client/Location** | Pinellas County, Clearwater FL |

Environment: County Government/Public Sector/Oracle Advanced Procurement & Financials

*Client: Pinellas County Location: Clearwater, FL*

Responsible for the design, planning, and execution of a project to implement iSupplier, Sourcing, Procurement Contracts, and new functionality in Purchasing, Accounts Payable, and **Advanced Pricing**. In addition, worked with the client on BPR and best practices in the areas of vendor management, contract management, and general procurement. Managed all aspects from project schedule, resources, requirements gathering, gap analysis, solution design, configuration, test script creation, QA testing, RICE, training, Conference Room Pilot, User Acceptance Testing, and Go-Live.

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| **Project** | New FLC Implementation | **Project Footprint** | Oracle R11i FED PO/AR/AP |
| **Industry** | DOD | **Client/Location** | FINCEN, Chesapeake VA |

Served as the Oracle Functional Expert for Purchasing, Accounts Receivables, and assisted with Accounts Payable. Delivered current business process documentation and Greenfield analysis. Responsible for the creation of process flows, facilitating client workshops, and participating in Six Sigma events. Led the configuration and testing of Purchasing, Inventory, Receivables, and assisted with Payables

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| **Project** | Upgrade/Re-implementation | **Project Footprint** | Oracle 11.0.3/R11i PS Fin/PO/PA/Grants/HR |
| **Industry** | County Government | **Client/Location** | Pinellas County, Clearwater FL |

Worked on a two-part engagement with Pinellas County which included an upgrade from 11.0.3 to 11.5.10 and a re-implementation of Oracle 11.5.10. Managed the consulting team on the documentation of current business processes and customizations and writing corresponding RUP Use Cases with recommendations for process improvements and more efficient use of Oracle Applications including Financials, Advanced Procurement, Projects, Grants, and Human Resources. Personally, delivered the Procurement business area in addition to project management duties. Also provided the consulting support for the Procure to Pay area for the successful upgrade from 11.0.3 to 11.5.10 including configuration modifications, testing management, issue resolution and on-going post-production support.

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| **Project** | Enhancement & New App Imp | **Project Footprint** | Oracle R11i INV/PO/AP & SAP Integration |
| **Industry** | Meat Processing/Fortune 500 | **Client/Location** | Smithfield Foods, Smithfield VA |

Responsible for the design, application configuration, testing, documentation and project management of an initiative to move a segment of the business from the client’s legacy system to Oracle Applications. Scope included Inventory, Purchasing, and Payables.

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| **Project** | Enhancement | **Project Footprint** | Oracle R11i FED PO/HR |
| **Industry** | DOD | **Client/Location** | CIVMAR, Virginia Beach VA |

Role included serving as a liaison between development team and training team and hands on development of solutions for issues and enhancement requests. Working with SME’s to move solutions from concept to sign off.

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| **Project** | Upgrade/New App Imp | **Project Footprint** | Oracle R11i OM/Quoting/QP/Contracts |
| **Industry** | High Tech Manufacturing | **Client/Location** | Teradyne, Boston MA |

Served in dual role as Customer Facing Application Lead and advising Order to Cash 10.7 to 11.5.10 migration. Developed Proof of Concept for the use of Oracle Quoting, Contracts, Advanced Pricing, and Order Management. Met with stakeholders to develop POC scope and gather requirements, designed solution, configured demo environment, delivered POC presentation and documented final position paper with recommendations. Delivery on the upgrade included all aspects from project management, configuration, issue resolution, testing, and 11i training support.

**Global ERP Solutions (Denver, CO)**

Delivery Lead/PMJanuary 2000 –January 2006

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| **Project** | New FLC Implementation | **Project Footprint** | Oracle R11i OM/QP/SE/INV/PO |
| **Industry** | Lightweight Metal Tech | **Client/Location** | Alcoa, Davenport IA, San Antonio TX, Richmond VA, Appleton WI, Pittsburgh PA |

Managed multiple initiatives for the corporate headquarters in the Order to Cash business area. Coordinated multiple business units in the US, Europe, and Australia. Worked with client to develop common standards and methodologies as well as designing solutions for individual business units.

Responsible for the management of client and consultant resourced team project team through all project phases as well as hands on delivery. Scope of applications included Order Management, Advanced Pricing, Shipping, WMS, and Trade Management. Addressed additional challenges including Clear Orbit integration and development of the EUL for the Discoverer reporting tool.

Scope of work included all aspects from project schedule, resources, requirements gathering, gap analysis, solution design, configuration, test script creation, QA testing, training, Conference Room Pilot, User Acceptance Testing, and Go-Live.

*Impact Highlight:* Efforts led to a go-live with no severity one issues. Other significant contributions include the design of a workflow solution that prevented a major customization and an Advanced Pricing solution, which prevented major customization. Build and Design Phase was cited by Corporate as the benchmark for the entire corporation.

## Additional Experience

**Principal Consultant** Oracle Corporation, Tampa, FL 1998-2000

* Implementation expertise in Oracle Financials, CRM and Supply Chain applications, specializing in Order Management and Purchasing. Additional expertise in HRMS, iExpense, Inventory, AP, GL, Web Customers, FSO, and AR in Multiple Organization and MRC environments.
* Experience with various types of project methodology including major ERP implementations integrating with third party bold-on products, fast forward, and rapid implementations.
* Financial Lead on a release 11i Fast Forward ERP Implementation including Financials, Manufacturing, HR and CRM
* Responsibilities include gathering business requirements, performing gap analysis, and developing implementation strategy. Also work with project manager to create and manage project plan and resources, document milestones and obtain client approvals.
* Practice development contributions include assisting with RFIs, demos, and Proof of Concepts as well as mentoring junior consultants.

**Implementation Lead** HealthPlan Serves Inc., Tampa, FL 1996-1998

* Performed the implementation of Purchasing and Accounts Payable applications. Responsibilities included current business analysis, development of testing and implementation plans, writing user documentation, application testing, and end user training. Reviewed all application setups and recommended changes to edit business processes, promote “best practices”, and facilitate a Purchasing/AP team approach to the procurement process.
* Created policy and procedure for centralized purchasing in multi-org environment. Designed workflow process for requisition approval, developed procurement card program, and outlines acquisition procedure.
* Responsible for all end user training, including program creation and delivery.
* Served as a field consultant for Web-based procurement project. Provided input for functional requirements, testing and form design.

## Awards Education

* Global ERP Solutions Outstanding Performer B.S. Business Administration
* Oracle Top Gun Award-Multi Time Recipient Majors: Marketing & Technical Writing
* Oracle Consultant of the Quarter, Q3 2000 University of Maine, Orono
* Oracle Top Performer 2000, Self-Starter Award 2000
* Oracle Rookie of the Quarter Q3 1999