Chamundeswara Rao

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ORACLE®
Certified Specialist

Professional Summary

- 13+ years of Oracle SCM functional consulting experience with proven hands-on experience in OTC, STP & PTM business processes and implementation of Oracle Cloud SCM products suite viz. Order Management Cloud, Procurement Cloud, Inventory Management, Discrete Manufacturing Cloud, and Cost Management Cloud
- Performed Oracle SCM Cloud functional lead role and successfully migrated and implemented SCM modules for clients from diverse industries, experience includes conducting discovery sessions, scoping, process design workshops, leading data conversions, CRP, SIT, UAT and production cut-over planning and post go live support.
- Extensive experience in as-is business process study, business process/systems analysis, gathering functional requirements, Fit-Gap analysis and solution design
- Hands-on experience on Oracle SCM Cloud modules used for OTC, PTP processes, Inventory Management and Cost Management, Discrete Manufacturing and Supply chain planning.
- Experience collaborating with client stake holders from several functions and distinct levels, and clients across geographies
- Experience working for global clients in Manufacturing, Telecom, Life Sciences, Defense Mfg., EPC, and Oil & Gas sectors
- Excellent client management skills and effective communication
- Recognized for leading cross-functional teams to deliver business transformation solutions
- Experience implementing, configuring, and troubleshooting Oracle Order Management, Inventory Management, Procurement, Discrete Manufacturing and Cost Management
- Well versed with Oracle SCM OTC/PTP architecture including GOP, Pricing, DOO, Supply Chain Orchestration and integrations between supply chain processes/modules
- Expertise in leading data conversions as part implementation, global rollout of Oracle SCM Cloud OTC/PTP and well versed with underlying data structures
- Significant functional knowledge of financial modules interacting with Oracle SCM

Academic Qualifications

- Bachelor of Science from Acharya Nagarjuna University, India - 2010
- M.Tech in Software Engineering from BITS Pilani, India - 2014

Professional Affiliations / Certifications

- Oracle Inventory Certified Implementation Specialist
- Oracle Procurement Certified Implementation Specialist

Projects Experience

Sr. BSA/Solution Architect, Enterprise applications | The Wonderful Company | Dec 2023 – Current

Role: OTC Business Systems Lead
Company profile:
The Wonderful Company is a privately held $6 billion company committed to offering high-quality, healthy brands and helping consumers make better choices, every day. TWC grow, harvest, bottle, package, and market a diverse range of products, including fruits, nuts, flowers, water, wines and juices

- OTC business systems lead supporting Commercial/OTC business processes, which includes typical OTC, and business processes related to FGs
- Systems scope comprise OTC, Material transfer processes, and Claims/reverse logistics processes, and systems footprint include Oracle Cloud, WMS Cloud, NetSuite, custom Order Capture application, custom Claims portal, and extensive EDI use for Orders Capture and related processes.
- Implemented Oracle Cloud SCM for Wonderful Citrus – Colombia
- Oracle SCM lead implementing systems for JUSTIN/Luxury Wine Holdings business's new and sole own warehouse. This project includes business transformation, business model realignment – fulfillment using own warehouse instead of 3PLs, and

	connecting 3 ERP systems – NetSuite, Oracle Cloud, and Oracle WMS Cloud
	• Spearheaded IT/business process improvements related to seamless order fulfillment/shipments processing b/w WMS Cloud and Oracle Cloud SCM
	• Business systems lead streamlining the LWH business unit's material transfer process, and month end process issues. This BU went live in 3rd Qtr. of 2023.
	• Led the process establishment, process adherence, and quality deliverables, effective and efficient communication/collaboration in OTC business systems track.

Manager, Enterprise applications | HYR Global Source | Apr 2023 – Dec 2023

Project: Oracle Cloud Global process design Apr 2023 – Nov 2023 Role: Oracle SCM Cloud Functional Lead Client: Driscoll's, CA Driscoll's is a California-based seller of fresh strawberries and other berries. It is a fourth-generation family business that has been in the Reiter and Driscoll families since the late 1800s. In 2017, it controlled roughly one-third of the $6 billion U.S. berry market. Headquartered in Watsonville, California, Driscoll's develops proprietary breeds of berries and then licenses them exclusively through approved growers	• Led the Source-to-Pay assessment phase and assessment of Oracle Cloud ERP migration from Microsoft Dynamics, Oracle NetSuite and other legacy applications, and close collaboration with cross-functional teams and business stakeholders. • Collaborated with Strategic Sourcing, Procurement business process leads to understand existing business processes, pain points, and requirements. • Business requirements validation • Oversaw product demo workshops of Procurement Cloud including self-service procurement, supplier portal, and supplier qualification management • Fit-Gap analysis of Procure-to-Pay business requirements, solution recommendation • Overseeing the Source-to-Pay global process design workshops • Conducted STP end-to-end scenarios demo using Procurement Cloud • Documented detailed assessment reports outlining migration strategies, risks, opportunities, and recommended approaches • Provided insights and recommendations to senior management based on assessment findings, enabling informed decision-making

IT Consulting and Implementation Manager | Hitachi Vantara | Dec 2018 – Apr 2023

Project: Oracle SCM and Financials Implementation Role: Oracle SCM Functional Lead, 8 Months Client: Quartzdyne, Inc. (ChampionX) Client is a leader in designing and manufacturing the industry-standard quartz pressure transducers for the oil and gas industry	• Performed As-Is business process study and compiled detailed business needs/system requirements across Engineering, Manufacturing, Quality, Supply Chain, and Sales business functions • Fit-Gap analysis and solution design of above business requirements, and 65+ custom RICEW objects • Leading data conversion strategy and data conversion activities. Guiding Legacy system DB developer and business process leads on data validation and cleansing at source system end. Guiding technical team member on data load in Oracle. • Conducting CRP/SIT/UAT testing sessions with Mfg., Sales, SCM business process groups • Configuring Oracle SCM modules – Order management, Purchasing, Inventory, Work In Process, Bill of Material and Quality • Compiling test scenarios, and reviewing with respective business process leads • CEMLI requirements functional design walk-through to the development team and offshore functional team • Helping technical team on custom objects development

Project: Oracle SCM Cloud Global Implementation Role: Oracle SCM Cloud Functional Lead, 31 Months <u>Client: CalAmp Wireless Network Corporation</u> Client is pioneer in telematics and vehicle tracking solutions and is based out of US and with subsidiaries in UK, Mexico, and Italy	**Cal/Amp US Implementation:** ■ Conducting requirement gathering and design workshops with business super users ■ Solution design and requirements mapping with Order Management, Purchasing and Inventory cloud ■ Configuration of Order management cloud, procurement cloud and Inventory cloud ■ Implemented Global Order promising, order scenarios involving third party fulfillment systems ■ Implemented Outside processing mfg. business process ■ Extensive experience building extensions and custom solutions using Order Management cloud – custom order orchestration, OM Extensions, pretransformation rules, product transformation rules, Processing Constraints, Order Approvals ■ Custom Order Mgmt. (Order Ack.), Shipping (Pick, Pack and Shipments usage) and Purchasing reports (PO Print) design and testing ■ Integrations/interfaces design and testing ■ BR100s preparation **Tracker UK Implementation:** ■ Implemented Inventory management, **Manufacturing and Cost Management** ■ Setting up **Inventory organizations end-to-end**, performing related **cost mgmt. setups** ■ Intercompany/internal material transfer process implementation, IMT transfer routed through Order Mgmt. ■ Physical Inventory counting Implementation ■ On-hand stock loading, FBDI for subinv transfer, interorg transfers ■ Design and testing of interfaces b/w SFDC and Oracle ■ Automated Inventory/cost period close processes ■ Creating custom SCM roles **LoJack Italy Implementation:** ■ Implemented Order Management cloud, Inventory Cloud, and procurement cloud ■ Extensive experience configuring Inventory Management Cloud, Cost Management cloud and Order Management cloud ■ Implemented intercompany material transfer process **Process improvements and maintenance:** ■ Streamlined gaps within UK sales orders entry process, and collaborated with client IT team (integration) team and business stakeholders to get it fixed within short span ■ Developed OTBI reports for on-hand stock reconciliation, parts shipped by month, and for PO Receipts ■ Supplier portal implementation ■ Experience troubleshooting issues across – Order Mgmt., Procurement, Inventory, Manufacturing, Cost Mgmt., planning central and supply orchestration modules

Project: Enchantment of Oracle EBS P2P/O2C Role: Oracle P2P/O2C Functional BA, 3 Months Client: Lumentum Client is a market-leading designer and manufacturer of innovative optical and photonic products enabling optical networking and laser applications worldwide	▪ Primary point of contact for OTC/PTP users and responsible for troubleshooting and fixing day to day Order processing issues, configure new business requirements in OTC/PTP ▪ Worked with business users across OM, Inventory, BOM/WIP and documented functional requirements of OTC integrations and reports and worked with EBS developers and provided functional input's, created test cases, and helped users to test end to end OTC/PTP customizations. ▪ Solution design, functional design documents preparation ▪ Functional testing, conducting CRP and SIT or UAT ▪ Preparation of test cases and configuration document (BR100) ▪ Helping technical team on RICE objects development
Project: Oracle SCM Implementation and rollout Role: Lead Functional Consultant, 6 months Client: Overhead Door Corporation Client is most recognized and respected brands in the garage door industry in USA	▪ Collaborate with client IT team and business stakeholders for requirements gathering ▪ Solution design and functional specifications preparation ▪ Helped technical team members with RICE objects development ▪ Designed and developed functionalities like work orders scheduling tool, components pick list, creating Service Cloud incidents based on special work instructions required for each order, and integrations with pick to light order fulfillment/picking system
**Senior Consultant – Oracle SCM	Deloitte Consulting	Oct 2016 – Dec 2018**	
Project: Oracle Procurement Cloud and Inventory Cloud global implementation Role: Functional Lead, 10 months Client: Western Digital Client is leading provider of computer storage solutions and one of the largest computer hard disk drive manufacturers in the world based out of US and spread across Asia	▪ Interacting with business process lead and business super users from various locations in Southeast Asia, US, and Japan, and coordinating with client IT team to understand and document requirements for custom reports, interfaces used for Inventory management, PO Receiving and PO expenditure ▪ Designed reports used for Inventory Accuracy and PO Receiving – Receipt Traveler; Receiving aging report; reports for PO Receipts ▪ Functional specifications preparation and reviewing them with business process leads and client IT lead ▪ Test cases preparation and functional unit testing of custom objects ▪ Inventory and cost management configuration ▪ Working knowledge of receipt accounting, and cost accounting, Cycle counting, Physical Inventory and Consignment Inventory process and on-hand data conversion
Project: Oracle EBS 12.1.3 enhancements Role: Lead Functional Consultant, 3 Months Client: Niagara Bottling Client is a manufacturer of bottled water, soft drinks and a major supplier of private label bottled water in the US	▪ OTC lead collaborating closely with client IT Analyst to identify, implement enhancements in OTC, mostly in Order Management and Advanced Pricing ▪ Designed extensions to assist price list lines upload, LTL Surcharge through custom qualifier attribute etc. ▪ Autoinvoice performance improvement, re-design of preprocess program of autoinvoice import ▪ Custom reports design, Unit and System testing Helping Developers with technical unit testing
Project: Oracle iProcurement and Requisition Approval process remediation and implementation Role: Oracle SCM Functional Lead, 3 Months	▪ Participating in workshops with business super users, client IT team to understand procurement processes of different business divisions, analyzing current process in the system

Client: ONE Gas Inc. Client is one of the largest natural gas utilities in the United States and provides natural gas distribution services to more than two million customers in Oklahoma, Kansas, and Texas	▪ Conducting requirement gathering workshops with business super users, fit/gap analysis ▪ Design and configure iProcurement, Requisition approval using AME ▪ Setup of iProcurement and Purchasing modules ▪ Functional testing, conducting CRP and UAT ▪ Preparation of test cases and configuration document (BR100)
Oracle EBS upgrade from 11.5.10 to R12.2.5. Role: Functional Lead, 10 months Client: General Dynamics Land Systems Client is a global leader in the design, development, production, support, and enhancement of tracked and wheeled military vehicles around the world.	▪ SME managing Purchasing, iProcurement, iSupplier, Sourcing and Order Management ▪ Functional unit testing of modified SCM custom objects, Purchasing and sourcing workflows ▪ Configuring additional setups of Purchasing and iProcurement ▪ Working knowledge of Sourcing, supplier portal, self-service procurement portal ▪ Making less complex OAF personalization required for Purchasing, iSupplier and Sourcing pages ▪ Coordinating with training content development team and assisting with training courses preparation ▪ Pre and post cutover steps preparation and execution
Additional Activities	➢ Delivered virtual + semi classroom trainings on Oracle Pricing Cloud ➢ Delivered virtual trainings on Oracle SCM Cloud foundation and Inventory Cloud ➢ Interview panel for Oracle SCM and OTM ➢ Configured OM & Pricing for Cold chain management IoT solution aimed at pharma/life sciences sector ➢ Configured Procurement Cloud - Sourcing and Supplier Portal for "E & R Industry solution prints"
**I.T. Analyst – Oracle SCM	TATA Consultancy Services Ltd.| Apr 16 – Aug 16**	
Project: Oracle EBS SCM Support & Maintenance, and Business process improvement Role: Lead Functional Consultant, 5 months Client: TATA Projects Ltd. Client is one of the fastest growing and most admired infrastructure companies in India. It has expertise in executing large and complex industrial and urban infrastructure projects and providing Quality services and Utility services	▪ Functional lead managing day-to-day application issues in Purchasing, Inventory and Order Management modules ▪ Participate in business process reviews and design solutions meeting business needs and audit requirements ▪ Responsible for issue resolution, root cause analysis and long-term solution ▪ Automated Inventory orgs period open and closure procedure, significantly reduced manual efforts and errors ▪ Inventory Period closure activities
**Associate Consultant – Oracle SCM, OTM	Wipro Technologies| Sep 2010 – Apr 2016**	
Project: Oracle R12 Global support and maintenance Role: Lead Functional Consultant, 24 months Client: Integra Life Sciences Client is a world leader in medical technology, is dedicated to limiting uncertainty for surgeons and is based out of U.S. It offers innovative solutions in orthopedic extremity surgery, neurosurgery, and reconstructive and general surgery. It is a leading provider of Implants, surgical instruments, medical devices and systems in US.	▪ Functional SME for global OTC, Repair & Service business processes where business users and Distribution centers located across US, Europe, Australia and New Zealand ▪ Managed OTC, Repair & Service tracks comprised of several Oracle EBS modules - Order Management, Advanced Pricing, Shipping, Inventory, Warehouse Management, Quoting, Territory Management, Depot Repair and Install Base in a high volume L1 support ▪ Coordinated with Business users at all levels from multiple geographies ▪ Requirements identification and fit/gap analysis of enhancement requests

	- Managed OTC roll out support, Service & Repair post-go live support of Australia - New Zealand business. Support tickets management for ANZ business, ensuring timely resolution across all tracks - Coordinating with ANZ business stakeholders - Operations Manager, Customer Service Managers, Finance Controller, IT Manager and conducting status meetings - Resolving functional and setup issues in Depot Repair - Extensive experience in troubleshooting issues related to shipping execution, pricing, and order entry - Month closure activities corresponding to Inventory and Shipping transactions - Instrumental and swift in getting resolution to Oracle Bugs in Territory Management module - Training business users on custom processes and unfamiliar seeded functionality in Order Management and Depot Repair - Lead to process improvements in Order-to-Cash business area and thereby reducing repetitive issues
Project: Oracle E-Business Suite upgrade from 11.5.10 to R12.1.3 Role: Functional Consultant, 10 months Client: Tyco Integrated Security Client is a commercial security industry leader and is the leading provider of business security solutions in North America and specialized in electronic security products, installation, and services	- Responsible for understanding client's Purchasing and Inventory business processes, and successful functionality after upgrade - Collaboration with client BA team during KT and testing phases - Managing CRP, SIT and proactively identified defects in early test cycles - Functional testing of migrated functionalities, identifying defects and their root cause - Amendment of test cases and test scripts as per R12 functional changes - Training client BA/super users on R12 and module relevant features - Good working knowledge of purchasing features like PO Document approvals, BPAs, Purchasing interacting with Project accounting, Expense Requisitions, Expense Purchase orders. - Requisition and PO approval workflows, PO Account generators - Debugging, solving issues with all PO workflows - Extensively worked with PO setups – Purchasing Options, Receiving Options, Financial Options, Document Types
Project: EBS R12 upgrade from version 12.1.1 to 12.1.3. EBS SCM and Financials, OTM, iStore, Inventory management Role: Lead Functional Consultant, 5 months Client: Rheem Manufacturing Client is HVAC systems manufacturer and produce heating, cooling, water heating, pool/spa heating and commercial refrigeration products, and it is the largest manufacturer of water heating products in North America	- Functional unit and integration testing of customizations and business flows of Inventory and Order Management - Troubleshooting issues in OM and iStore integration - Assisting functional testing of OTC scenarios and OTM - Proactive identification of customized seeded objects and left out impacted objects - Played additional role of technical lead and managed a team of 6-8 technical members consisting of freshers, guiding them on EBS upgrade, upgrade code changes and on technical unit testing

	• Helping with preparation of migration documents for PL/SQL and workflow objects
Project: Oracle EBS R12 & OTM 6.2 production support and enhancements Role: Lead Functional Consultant, 12 months Client: Rheem Manufacturing Client is HVAC systems manufacturer and produce heating, cooling, water heating, pool/spa heating and commercial refrigeration products, and it is the largest manufacturer of water heating products in North America	• EBS OTC and OTM production support and enhancements • Requirements analysis, design and implementation of extensions and improvements in Order Management, Advanced Pricing and OTM • Addressing client queries on seeded functionality, resolution of business-as-usual issues • Resolve application issues in OTC and OTM • Coordinating with track leads and Business SMEs of client • Being up to date on latest product features and to analyze whether they can address current business requirement • Implemented OM new features like item orderability and other OM features that are meeting business needs • Extensively worked on OM features like Defaulting rules, Processing constraints and on Advanced pricing features – Pricing Attributes, Modifiers, Qualifiers and Pricing security • Developed small and medium scale extensions in Advanced Pricing, Order Management and OTM • Developed medium scale extensions involving PL/SQL, and OTM reports • Enhanced seeded interfaced between EBS-OTM to support additional business processes like intercompany shipping transactions • OTM Agents creation, tuning of existing agent actions **Additional Initiatives:** ➤ Mentored an Engineering graduate on Oracle EBS ➤ Helped a different project team on OTM reports development and enabled them to meet a critical project timeline ➤ Designed and implemented a solution on Purchase requisitions parallel approval using AME for a different client ➤ Delivered OTC training for technical team members within Oracle practice
Oracle EBS upgrade from 11i (11.5.10) to R12 (12.1.3) Technical Consultant, 3 months TeliaSonera Client is a leading Telephone Company and mobile network operator in Sweden and Finland	• Making changes to Order Management, Service Contracts, Install base and Inventory modules' forms, reports, and Integration components as per R12 standards & changes, and installation of them in build environment • Verification of successful installation in SIT environment • Design documents amendment with R12 changes • Resolving the bugs raised by testing team, creation of support SRs on critical issues and for bugs with seeded application
Implementation of Oracle EBS R12.1.1 (Financials, SCM and Manufacturing), and Oracle Transportation Management (OTM) Functional Consultant, 11 months Rheem Manufacturing	• Member of core team responsible for implementing order management, pricing, and shipping business processes • Order Management setup and configuration • Setup of OTC scenarios interacting with Oracle Transportation Management (OTM)

Client is HVAC systems manufacturer and produce heating, cooling, water heating, pool/spa heating and commercial refrigeration products, and it is the largest manufacturer of water heating products in North America	- Created custom responsibilities, menus for Order Management, Advanced Pricing and Shipping Execution Modules - Defined several setups of Order management and shipping execution like SO Transaction types, Shipping Parameters, Shipping Document sets, freight carriers, price lists, container items etc. - Configured profile options for Order Management, Shipping and Advance pricing applications and responsibilities - Preparing OM test scripts, OM BR100 document - Responsible for FUT, system integration testing and troubleshooting issues - Functional testing of Oracle Order Management customizations, interfaces b/w OM (EBS) and OTM - Troubleshooting shipping interface issues and issues within OTM - Testing OTM Delivery and trip interfaces for diff. business scenarios and verifying data accuracy of shipping and Order Management custom reports - Multi-stop scenarios testing b/w EBS and OTM - Testing business flows within OTM, OTM shipment planning, trip data interface to EBS - Created agents and saved queries in OTM Additional initiatives: ➢ Mentored an Engineering fresher on Oracle EBS ➢ Trained consultants having prior EBS/other experience on OTM
Recognition	- Client Service Excellence awards from Wipro Leadership for ○ EBS R12 support project of Life Science's Client ○ EBS & OTM support and maintenance project of HVAC products Mfg. Company - Applause from ANZ Operations Manager and Client IT manager for excellent post-go live support of Repair & Service, OTC business processes