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Summary

• Overall 16+ years of total IT experience, including 15+ years as SAP SD Solution Consultant with other logistics MM, WM, LE, CS, PS++ etc. In various capacities.

 Worked as Team Lead & Lead consultant on many SAP projects while independently handling many Functional/Technical teams (onsite/offshore) and significantly contributed to the success of projects

SAP Expertise:

- Implementation Strategy, Blue printing, Gap Analysis, Design & Business Process solution delivery, Unit/Business Integration Testing, Conversion & Cutover strategies, Training & User Documentation.
- Worked on configuration of order to Cash with FICO.
- Configuration and Technical expertise in R/3 implementations with emphasis on SD, **Variant Configuration, MM, CS, PS,** and their integration with **FICO**, COPA, FIORI and VISTEX.
- 4 full Life Cycle Implementations including Production Support for R/3 4.6C, 4.7, & ECC 6.0.
- Excellent Understanding of Business Process Knowledge of Logistics & Supply Chain Management, Ecommerce & Retail, LSMW and knowledge of Fiori.
- Diverse Experience in various Industry sectors viz. fast-Moving Consumer Goods (FMCG), Manufacturing & Wholesale Distribution and Retail.

SD/LE:

- OTC Management (Standard Order/Credits/Debits/Returns & Intercompany Sales processes/Third Party Sales) for various scenarios like MTO/MTS, Sales BOM, Configurable items, Service Items, GTS, Non Stock Materials etc.
- Complex pricing scenarios including Free Goods, Exclusion Groups, Hybris etc.
- Basic Functions like Credit Management/Payment Card configuration, Partner/Text determination, ATP/Transfer of Requirements, Delivery Scheduling, and Route Determination, Shipment and Transportation, etc.

ABAP:

Functional modules, BAPI, BADI'S, call functional, RFC, IDoc, EDI, zreport, Smart forms, BDC, LSMW,FIORI.

Variant Configuration:

• Characteristics, Class, Configuration Profile, Knowledge Base Object.

• Object Dependencies: Pre-Condition, Selection Condition, Procedures, Actions, Constraints.

MM:

- Procure to Pay process using Purchase Requisitions/Purchase Orders, Contracts,
 Scheduled Agreements.
- Basic Functions like Source Determination, Purchase Order Pricing, and Message Determination etc.
- Intra-Company/Inter-Company STO Configuration for inventory transfer.
- Valuated/Non-Valuated Stock, Quota Arrangement.
- Strategy settings (Classification) to optimize Procurement process.
- Develop Custom Inventory reports as per the Business Requirements.

CS (Customer service)

- Master data: Ibase, Functional location, Equipment master, cost centers, work centers, activity types, activity pricing, cost element.
- Configuration of Service order types, Notification types, DIP profile for Resource Related Billing, assignment of plant maintenance, dip profile to service order types, assignment of service material to work centers and activity types etc.
- Configuring Business Process flow viz. In house repair process, Repair at site, Annual Maintenance Contract.

PS:

Structures: Project Definition, WBS Element, Networks, and Milestones.

Planning: Dates Planning, Resource Planning, Cost Planning, Revenue Planning.

DIP Profile configuration, Material Determination, Sales Estimate & Resource Related billing settings and Workforce Planning.

Professional Experience:

- Worked for Applied from Oct 2021 to TILL DATE
- Worked for Molson Coors from Dec 2020 to Sep 2021.
- Worked with OWI from Jan 2020 to April 2020
- Worked for Zekelman Industries since Jan 2019 to Sep 2019
- Worked for Accenture from Oct 2017 to Oct 2018
- Worked with Publicis from Oct 2016 to June 2017.
- Worked for Sabre Technologies from Jan 2016 to Sep 2016
- Worked for Infosys technologies ltd from May 2015 to October 2015
- Working for Tata consultancy services from June 2014 till Jan 2015
- Worked for Mars Information Services from Nov 2012 to March 2014
- Worked for **Sulzer Pumps** from Nov 2011 to Oct 2012

- Worked has SAP SD Consultant for Yash Technologies from Sep 2010 to August 2011
- Worked has SAP SD Consultant for **KPIT** from March 2010 to August.2010
- Worked has SD Sr. Consultant for **Prithvi Information Solutions**, **Hyderabad** from Oct 2009 to Feb 2010

Experience:

Company : Applied Industrial Technologies
Client : Applied Industrial Technologies

System : ECC/S4

Period : Oct 2021 to Till date

Location : Chicago IL

Role : SAP OTC (SD) Solution Architect Project type : Support, Enhancement & projects.

- Design, development, planning and execution for the down payment, interface build and credit card payment process.
- Workshops, business plans, gathering information from the business teams for the end-toend scenarios in OTC development.
- Worked on support issues related to OTC, billing, pricing, ZEPORT, Smartform, ZPROGRAM, Deliveries, shipping and customization.
- Worked on the tickets on daily basis, interacting with the users, troubleshoot and resolved the issues.
- Worked in OTC (SD) with integration EWM.
- Worked on the Jira Tool for the OTC (SD) tickets and worked on LSMW.
- Worked on different kind of business process such as order to cash with sales, delivery, and billing cycle, return order process, third party issues, individual third business scenarios, intercompany sales, service orders, credit memo debit memo process.
- Worked on different kind of pricing issue, adding, and removing the pricing and **VISTEX** tables, zreports, zprograms and some of the customization issues.
- Worked with charge back, comisson, rebates with Vistex and worked with ABAP on BAPI, Debugging, ztables, user exits.
- Worked on tax requirement integration with vertex system.
- Worked on ATP Availability check and TOR Transfer of requirments.
- Worked on VISTEX configuration tables integration with SAP pricing tables.
- Worked with down payment, credit card payment projects with designing, planning and execution.
- Worked on CS customer with the service order, contract, resource related billing.
- Worked with new Enhancement project for the sending the tracking information from SAP to HubSpot system with the help of PI middleware.

- Zprogram developed by capturing all the delivery, tracking and carrier information and sending the information to HubSpot system.
- With the help of Basis Team, we have developed the Batch job to send the information to HubSpot.
- Worked on credit card project with approvals, authorization clearing amount and configuration.
- Preparing the documentation, design plan and conducting the workshop with the business team for the down payment and credit scenarios.
- Configuration, testing and development with the help of technical team for the down payment process with order related billing and delivery related billing cycle.
- Worked with third party and individual purchase order scenarios for the down payment process
- Worked on the technical development and user exits for the down payment projects.
- Creating of new batch job and interface building from SAP to NON-SAP system with EDI and Idoc.
- Worked sales document type, deliveries, billing types, pricing setup, materials, customer info records, contracts.

Company: Molson Coors

Client : Molson Coors Beverage company

System : ECC

Period : Dec2020 to Sep 2021 Location : Milwaukee WI

Role : SAP SD Solution designer Project type : Enhancement and support

- Working development objects like interfaces, programs and report.
- Attending day to day business process meeting.
- New configuration and testing on SAP SD (OTC).
- Worked on smart forms, user exits, field mapping from SAP to non-sap system.
- Gathering the user requirements, business process analysis and system analysis.
- Data conversions, cut over plans, testing, user acceptance testing and Data migration (LSMW & BDC).
- Worked on IDoc, EDI with other interfaces.
- Worked on Advance returns Management with inbound deliveries and good receipts from customer to company locations.
- Worked on the RICEF objects smart forms, data conversions, cut over strategy, configuration, data mapping, interfaces, enhancements, reports.
- Worked on the user exits, pricing, returns orders setups, STO process and configuration.
- Preparing the functional specification related to reports, interfaces and EDI, data mapping.
- Worked on GATP and ATP.

• Worked sales document type, deliveries, billing types, pricing setup, materials, customer info records, contracts.

Company : **EDap** (Enterprise Data Applications & Products)

Client : Old World Industries (OWI)

System : SAP S4 Hana 1608 Period : Jan 2020 to April 2020

Location : Chicago, IL

Role : Sr. SAP SD Consultant Project type : Support and Enhancemet.

Role and Responsibilities

• Worked the support issues on OTC

- Worked on new configuration setup according to the business needs and Enhancements
- Interacting with the business users on the requirements and training the users
- Worked on the break fix issues with the users on priority1 base
- Sales force was the ticketing tool used to track the tickets
- Solution Manager was used for the New Change request.
- Worked EDI and Idoc for the inbound and out bound process of OTC, LSMW and FIORI.
- Worked in smart forms changes for invoice deliveries and sales order.
- New condition setup and new pricing setup for the business needs.
- Involve with the business meetings for the gathering the new requirements.
- Worked on pricing, order processing, billing, AATP availability check and customer warranty process.

Company : Zekelman Industries Client : Zekelman Industries

System : SAP ECC

Period : Jan 2019 to Sep 2019

Location : Chicago, IL Role : SAP SD Analyst

Project type: Support and Enhancement

System : ECC

- Handling all the tickets on daily basis on priority wise
- Worked on new and existing enhancements and configuration.
- Interacting with the business user on their tickets, understating their issues and requirement.
- Working on the new requirement from the users for the new development and enhancement.
- Day to day meetings with the business users and daily meeting with in the IT teams,
- Worked on changed request, with new configuration and new enhancement with the new business requirement and LSMW.
- Worked on EDI and Idoc issues for the sales order delivery and invoices.

- Worked in break fixes for the sales process in SAP SD (OTC) module and train the users for the correct entries.
- Worked on rebates and rebate settlement process and issues and SCM SUPPLY CHAIN.
- Analyzing the issues in SAP SD (OTC) modules giving right solution and best practice.
- Worked on pricing, rebates, billings, invoices, deliveries, sales orders, credit memo, debit memos related issues and new configuration request.
- Worked on new changes in smart forms for the delivery invoice (billing) outputs.
- Debugging the issues with the help of ABAPer, analyzing the issues and giving the root cause for the issues, as well solutions.
- Doing the analysis for the user new requirement and giving the practice solutions.
- Resolving the issues to with VC for the sales order level and invoices.
- Done the new enhancements with VC for the weight calculations, unit of measure, and smart forms for the sales order and invoices.
- Worked on APO with GATP and ATP process with MRP elements and process orders.

Company : Accenture
Client : Stericycle
System : SAP ECC

Period : July 2018 to Oct 2018

Location : Chicago, IL
Role : Lead Consultant

Project type: Support and Enhancement

System : ECC

- Had transition from end to end sales life cycle process including enhancements and developments
- Analyzing the tickets on daily basis and interacting with the business support team members and SMEs for the analysis.
- Handling the tickets on daily basis and analyze whether its break fix issue or change management.
- Working on the issues related to configuration changes and custom development in (OTC).
- Worked on order related billing in SAP SD (OTC) process and CRM.
- Service now is the ticketing tool used to check the incidents related to SAP SD with LSMW.

- Interacting with the offshore team on the incidents on daily basis and schedule the work based on the priority basis of the incident whether it is configuration changes or enhancement.
- Interacting with the users regarding the incidents and the requirements and work towards the solutions.
- Having day-to-day meetings with offshore team to work towards the task and deadlines.
- Doing end-to-end testing for the analysis of the tickets, configuration and development.
- Checking the batch jobs failure and re run the batch jobs for the invoices and invoice list.
- Interacting with the Adapters for any changes in the custom programs, worked in the smart forms for the required changes.
- Worked on CRM process flow

Client : Sun Chemical System : SAP ECC

Period : Oct 2017 to Jun 2018
Location : Cincinnati, Ohio
Role : Lead Consultant

Project type : Support System : ECC

- Handling the tickets on daily basis for OTC (order to cash) process for Sun chemical. Analyze, design, configure, and do the enhancement for the SD Tickets.
- Testing for the end to end process for OTC and cross module application with non-SAP systems.
- Creating the functional specific documents for the enhancement of SAP SD module. working on the user exits.
- Attending the day to day meetings with the offshore and onsite teams to tracks the tickets on the priority basis as well as status updates.

- Doing the analysis, the of new requirements of the ticket and figuring out possible configuration and custom development.
- Interacting with the technical teams for the enhancements and new developments.
- Working priority wise tickets on daily basis and helping the user on their issues related to SAP OTC with GTS.
- Finding the root cause of the tickets and giving solutions for the incidents.
- Worked with service now ticketing tool to handle the incidents. Using the test rail tool to do testing for the scenarios which I configured as well as enhancements.
- Placating the scenarios for the incidents in the quality server and finding the root cause for the incident on SAP OTC
- Communicating with the users through emails and phone calls for the day to day activities and incidents.

Company : Publicis
Client : Publicis
System : SAP ECC 6.0

Period : Oct 2016 to June 2017

Project Type : Support

Role : SAP SD, PS Analyst

Location : Chicago, IL

- Working on the all kind of priorities incidents Related to SAP SD(OTC), purchasing, Intra Company, PS project systems, batches, EDI, output types in SAP.
- Analyzing the ticket incident, finding the root cause for the issues, and proving the best solutions.
- Training the users in SAP, deferring the line items (materials) in sales orders, and generating invoices.
- Retriggering the PDF output for billing draft and invoices.
- Co-coordinating with the offshore and onsite team members and assign the work related their functional module of SAP.
- Worked with Technical team members for the Zeports like Prebill reports, billing back up plans of the outputs and giving the analysis of the functionalities.
- Build, design, deployment for the new functionalities and the system performance.
- Facing the users from North America and Canada for the most urgent incidents.
- Involving for the clients and user meetings for the pending and critical tickets.

• Day to day meetings with offshore and onsite Team members for the system performance, analysis of the functionalities, critical tickets and system performance.

Company : Sabre Client : Sabre

System : SAP S4 Hana 1709 Period : Jan 2016 to Sep 2016

Project Type : Implementation

Role : SAP SD, PS Consultant

Location : Dallas, TX

Client: - Sabre

Sabre is a technology solutions provider to the global travel and tourism industry. We offer a broad range of technology solutions including data-driven business intelligence, mobile, distribution and Software as a Service solutions which are used by travel suppliers (airlines, hotels, car rental outlets, railways, cruise lines and tour operators) and travel buyers (travel agencies, travel management companies and corporate travel departments) to plan, market, sell, serve and operate their businesses.

- Being a part of Implementation project worked on requirement gathering S4
 Hana version. configuration, interfaces, Design functional specs, mapping and best practice solutions for project life cycle project.
- Being involved in the meetings conducting workshops, finding best possible solutions in product life cycle project in SAP.
- Configuration of CAT module (time sheets), settlements in projects systems (PS) and resource related billing in SAP SD module.
- Easy cost planning (PS) project structure, WBS elements, and capturing the price for the sales quotation for the RRB.
- Creation of functional specifications to build the interfaces between SAP system to NON-SAP systems for the PS module and functional documents for the configuration.
- Configuration of sales document types, item categories, Dip profile in RRB billing and assignments etc.

- Worked on Enhancements for CATS Module (time sheets entry), labor cost transfer and RRB billing SAP SD. Configuration of auto approvals for the timesheets and asset under construction in settlement in project systems (PS).
- Creation of test scripts, user manuals, unit testing, integration testing, and user accept testing involved. Training for all the global users on the time sheet entries.
- Cut over plan for the master related to PS (CATS), open order, agreements etc.
- Worked on the interface for the mobile application for the time sheets entry for CATS

Company : Infosys technologies ltd

Client : Hospira System : SAP ECC 6.0

Period : May 2015 to October 2015

Project Type: Production support/Enhancement

Role : SAP SD, CS team lead

Location : Lake Forest, IL

- Worked in support issues and enhancement project.
- Issues related to the interfaces, data flow, batch run, debugging.
- Working on the cross functionality related SD,FI issues.
- Solving the issues related of data flow for from SAP to NON SAP systems.
- Worked in IDOC and EDI for the interfaces. Checking the IDoc and output files from the SAP to NON SAP systems.
- Worked on OTC order to cash process
- Worked in the new enhancement for the customer license updating.
- Creation change request, solution map for the zprogram for the license updating.
- Creating the functional specifications for the new enhancement of the customer licensing updating.
- Checking the data flow from the SAP system to NON- SAP systems of the customer master license.
- Conducting the workshops for the new enhancement of the customer license.
- Worked on customer service (CS), Ibase, Functional location, equipment master, serial numbers.
- Worked on repair at site process and in house repair process in customer service (CS).
- Giving training to the users related to customer service process.

Company : Tata Consultancy services

Client : Johnson and Johnson

System : SAP ECC 6.0

Period : June 2014 to Jan 2015 Role : Sr. SAP Lead SD Consultant

Location : Raritan, NJ

- I was assigned for the client for Johnson and Johnson at New Jersey location.
- Resolving the issues related to order to cash (OTC) billing, Zreports etc.
- Updating the new pricing data, customer master, Open Contracts from master data management to SAP.
- Resolving the issues related to output billing and deliveries etc.
- Giving user training for the end user training for the sales order, contacts etc.
- Integration of SD and FI related issues for the open items, accounting documents RV.
- Resolving the revenue account determination errors in the billing, checking the wrong entries customer account groups and material account group.
- Checking the master data flow from master data management, work flow from contract to billing and order to cash.
- Restricting to access the customer master data for the low users and by the giving authorization group to the super user.
- Changing the sales text, delivery text procedures and updating the sales text and delivery text in the billing output with the help of technical consultants.
- Analyzing the process of order to cash process and to find any changes need to be done related to work flow data from OTC.
- Helping the Management to provide accuracy data for the Zreports.

Company : Mars Information Services.
Client : Mars Information Services

System : SAP ECC 6.0

Period : Nov 2012 to March 2014

Project Type: Implementation/ Production support

Role : Sr. SAP Consultant

Location :- Iselin, NJ

I was a part of an **Implementation/Production Support** projects during my work tenure with Mars. At Mars we implemented **ECC 6.0/CRM 2007** for 3 sub-units of Mars Chocolate. My role was to Lead the Blueprinting & Realization phase, design/configure & test the Business scenarios in **Sales & Distribution, Variant Configuration/Logistics Execution (SD/VC/LE)** modules in ECC 6.0 & provide Post Go Live support.

Responsibilities

• Requirements Gathering, Blueprinting, GAP Analysis, Unit/Business Integration Testing, Go- Live & Support.

- Architecting Organizational Structure & Designing Solutions as per Business requirements, Base line configuration & Leading Train the Trainer documentation & sessions.
- Implementation and support of transportation and shipment business process for the different mode of transport (Road, Rail, Sea and freight)
- Design, develop, testing and deployment in the transportation Management.
- Design and configuration of shipment and transportation in contract management, operational planning, fleet management, contract management, logistics execution etc.
- Logistics execution in sales, purchasing, inbound and outbound deliveries, freight invoices.
- Worked with third party tool (wear house management) in shipment process.
- Worked with all the team user in transportation and logistics activities.
- Creation of characteristics, class, material objects, dependencies etc. for the customization of candies for the online sales order in variant configuration.
- Creation of separate characteristics for the variant pricing to add price for the special value with condition types in VC.
- Creation of precondition, selection condition, action and procedures dependencies in variant configuration
- Assignments of dependencies to values, configurable profile and characteristics in VC.
- Configured various OTC scenarios (Standard OTC, Credits Debits, Returns, Third Party Scenario) end to end.
- Worked with MM, PP & FICO consultants to configure Make to Stock & Make to Order & Third Party Sales scenarios.
- Configured Basic Functions: Complex Pricing scenarios, Credit Management, Payment Cards & various determinations to integrate with PP/MM/LE/FICO.
- Design the Classification for Variant configuration including Characteristics, Class, Configuration profile, Knowledge Base Object & Run time Version to create a Material master portfolio for Personalized Candy for one of the sub units.
- Configured Logistics Execution and integration with Warehouse Management to enable Outbound Processes (Outbound Delivery, WH Picking, Packing & PGI).
- Configuration of VMS.
- Lead the off-shore Technical teams to develop custom RICEF functionalities. LSMW for initial data load of master data from the legacy system (Ecometry).
- Created Business Process Documentation to train the Business users.

Company : Sulzer India ltd.
Client : Sulzer pumps
System : SAP ECC 6.0

Period : Nov 2011 to Oct 2012

Project Type: Enhancement and developments
Role: SAP SD, PS, CS Functional Analyst.

Location : Mumbai, India

Responsibilities

- Worked on enhancements and new developments related to SD and PS module.
- Worked at client location at Switzerland for 15 days
- Partial release of the project, changes in relationships in the network activities, activities in constraints should be triggered in the Zreport.
- New enhancement has been done for the sales order which link with equipment master. The changes of partner functions should be updated in equipment master.
- Removal of credit settings for all the alliance customers for the particular business entity.
- Changes in the smart forms in the billing level outputs.
- Resolving the issues related to WBS element, network activites, milestones, cost related issues related to the project (Make to order)
- Helping the users to work on milestones, network activities, WBS elements.
- Configuration of assembly order process
- Configuration of Serial number profile and helping the users to assign the serial no profile to material master.
- Helping the users on equipment master for the enter related to warranty
- Helping the users for the entries on customer service process: In house repair process, repair at site.
- Solving the issues related to DIP profile (resource related billing) VMS.
- Interacting with ABAPers for the creation of SETS for Material Determination to create Quotation for the Repair at site process.
- Creating Functional Specs for the SHOP PAPERS (outputs) related to notification types (customer service request)
- Configuration of service order types, status profiles and assignments of status profile.
- Provide training for the key users.

Company : Yash Technologies Pvt ltd. (Hyderabad)

Clients : Wine wear house System : SAP ECC 6.0

Period : Sep 2010 to Aug 2011.

Project Type: Support Project

Role : SAP Functional Consultant.

Location : Hyderabad, India

Responsibilities

- Resolve day-to-day Incidents raised by the user as per customer SLA norm.
- Handling tickets/ issues related to configuration on priority basis.
- Project related activities like documentation, knowledge transfer, training, and prototypes for clients.
- Issues on settlements from transferring the assent cost from one WBS element to another WBS element

Company : KPIT Info systems Pvt Ltd.

Clients : Magnetic Merali, Paranjape. Teracom.

System : SAP ECC 6.0

Period: June 2010 to August 2010

Project Type : Support Project Role : SAP SD Analyst Location : Pune, India

Responsibilities

- Development on the smart form for the billing outputs, excise invoice outputs and sales order outputs.
- Development for the sales reports for the clients by adding extra columns, which will be reflected from sales order, and billing for the discount price, details of transport number, truck number, packed material details.
- Adding new tax classification in customizations, which will be triggered in sales order.
- Rectifying the wrong entries of the RG1 registers in the table level and making into correct entries.
- Giving the training for the end users to update the RG1 registers for the good receipts from production to inventory management and to good issue from factory to customers.
- Assigning the accounting documents (CIEX) for the cancellation of excise invoices.
- Giving the inputs for the end users to enter the correct sales area for the export
- Doing changes in the smart forms for the billing output, where material chapter ID,s should be triggered in output, percentage of the excise amount, delivery date number.
- Creating new output type, where billing and excise invoice details should be triggered in the output.
- Creating new tax codes for the sales tax.
- Distribution of work force planning with labor cost and time for the different activity levels.
- Resolving the issues for repair at site in customer service (CS)
- Multi-level BOM transfers with assembly order and internal procurement.

Company : KPIT Info systems Pvt Ltd.
Client : SAP Labs products development

System : SAP ECC 6.0

Period: March 2010 to May 2010

Project Type: Development of baseline package for Indian scenario

Role : SAP Functional Consultant.

Location : Pune, India

Responsibilities

- Worked on Indian baseline scenarios by applying CIN such as Individual purchase order, customer down payment, adjustment of excise invoice with debit memo & credit memo, sales returns, intercompany sales, consignment sales, Intercompany stock transfer, sales with schedule agreements etc.
- Testing the scenarios for the development of baseline package for SD module to meet the client requirements in India.
- Finding the errors while testing the Indian baseline package in each and every step of scenarios and modifying the process flow according to the Indian client's requirements by adding excise invoice transactions.
- Customization and configuration has been done on copy controls, billing block for the billing type, Assigning the number ranges for the excise groups & series groups for plants and depots.
- Specifying the excise invoice transaction codes that useful for discrete manufacturing scenarios for plant and depot sales and the transactions that are useful for credit memo, debit memo, sales returns etc.
- Creation of excise duty defaults of excise groups and series groups for inter company sales.
- Assigning the account type (CIEX) in CIN configuration settings for the cancellation of excise invoice.
- Customizing the excise groups and series groups defaults for export sales under bond
- Determination of Excise duty, Maintaining Excise Defaults and chapter ID.s.

Company : Prithvi solutions LTD
Client : Prithvi solutions
System : SAP ECC 6.0

Period : Oct 2009 to Feb 2010 Project Type: Implementation

Role : SAP Functional consultant

Location : Hyderabad, India

Prithvi is IT software Development, IT consulting company with staffing services started in the year of 1998 and having office across the globe. Having 3300 employees are working in the present scenario and the Prithvi being into Telecom products and services. Most of the telecom customers for Prithvi are from India, where Prithvi being doing the services of mobile phone towers like Airtel, Vodafone, BSNL, TATA communications.

Responsibilities

- Copying the standard sales documents like standard order, cash sales, credit memo, and debit memo and service contract.
- Understanding the Scenario of business process of the Prithvi group and preparation the blue print of AS-IS and TO-BE documentation.
- Preparation of Functional Scope documents and technical scope documents, conducting workshops gathering information from the core using for the business process.
- Preparing the Functional specs of customer master data, service contract, value contract, inquiry, quotation sales orders.
- Configuration of service and maintenance contract with yearly agreement, contract profile.
- Interacting with Abapers to create smart forms for the output of sales orders and billing. Comparing with as-Is output and make it into to be out put.
- Creating the templates for the data migration of contracts and sales orders.
- Configuration billing plan like mile stone billing, period billing, fixed billing, with the different schedule dates. Copying the standard billing like types like FAZ, F2 etc.
- Using the item categories such as TAO, TAN, TAD and item categories groups like Lies, 0005, fir mile stone billing.
- Configuration of Individual purchase order for sub contracting process.
- Configuration of Inter company sales process for two company codes.
- Provided cross-functional integration of SD with MM, FI/CO.
- Creation of material master integrated with MM functional consultants and revenue account determination with FI module
- Tested and documented the SAP configuration, and accounted for the quality of functional design
- Unit testing, integrated testing, regression testing in the quality server integrated with SD, PS and FI modules
- Providing user manuals and end user training for Prithvi SAP Team member.
- Distribution of work through WBS elements and network activity.
- Creating the sales mile stone in project systems.
- Creation of easy cost planning through planning profile for different departments through work center, cost elements etc.
- Settlement of assets from one WBS element to another WBS element with external procurement and internal activity.

• Investment planning for different departments in the project based on the approvals and rejections.

Non- SAP Experience

Worked as marketing Executive for Survana steels LTD. From June 2001 to Sep 2005

- Getting the order of panel boards, electric design boards, store wells, working sheets for industrial sectors.
- Providing services for industries on work sheets, electric panel boards, work bench tables.
- Getting configurable requirements of electric boards from steels plants of industrials sector and make them to manufacturer according to client needs.
- Raising the invoice and collecting the bills from the customer.

Education:

M.Com Master of commerce, Osmania University in 2001.

B.Com Bachelor of Commerce, Osmania university 1998.

References:

Available upon Request