

# Mohammed Sahan Miah

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## SUMMARY

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Ambitious and versatile student leader pursuing a Bachelor of Science in Computer Engineering at New Jersey Institute of Technology with professional experience in Operations across financial and tech industries, with a demonstrated history of working in the IT Engineering field and strong knowledge of current technology trends. Combined quick learner with proven ability to be flexible in addressing work related responsibilities and duties.

## EXPERIENCE

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### Sales Solutions Specialist, Data Access Inc

Jul 2022 - Present

- Analyzed data for incubated startups to help them avoid failures in the early stages through techniques such as Neural Networks, Regression Analysis and Clustering
- Manage portfolio of customer relationships with our startup while recommending solutions in accordance with background screening guidelines and clients requirements.
- Overlook, develop and maintain e-commerce standard methodology reporting based on business needs to provide visibility to sales, inventory, metrics on a weekly, monthly, quarterly, and yearly basis
- Organize and present routine updates on metrics and trends by analyzing data into actionable insights that impact revenue, retention and reach for our products.
- Design, develop, and own new product functionality and/or infrastructure leveraging modern frameworks and tooling

### (Operaton Strategy), New Jersey Institute of Technology

Mar 2021 - Jul 2022

- Partner with our analytics, technology, and design and user experience team to create both client and consumer facing data visualizations employing combinations of data from multiple data sources
- Coordinating information exchange, understanding business problems, analyzing data, and defining system and business process requirements
- Document conversations with key subject matter experts that will allow you to model the processes in a common format
- Create, design, and record collateral such as a whitepaper, presentations, documentation, training, webinars, audio, and video recordings
- Set-up network and security stack infrastructure such as WAFs, Firewall rules, network security groups, Virtual Networks, Subnets, ExpressRoute, and AWS DirectConnect
- Project-driven experience: gain cross-functional skills from our virtual and in-person learning sessions, diverse subject matter experts, and project deliverables

### (Analyst Intern), KAP Business

Jul 2019 - Mar 2021

- Document, analyze, optimize, and streamline business processes, communications, presentation materials and standard operating procedures
- Spending time learning day-to-day operations to gain an understanding of what it takes to manage, motivate, and be a leader in an eFulfillment Center.
- Participate in a rotation, observing different departments in distribution (shipping, receiving, order control, picking, etc.)
- Support Sales, Hospitality, Operations, People and Conversion through our Shop C3 Program
- provide direction and supervise associates to support a sales driving culture while focusing on creating a consistent customer experience

## PROJECTS

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### T-Easy Business Proposal

- Ensure that network operations are safe and efficient by monitoring network performance, coordinating planned maintenance, adjusting hardware components and responding to network connectivity issues
- Organized and formal layout that lists the concepts of the product, goals, resources, and benefits to help persuade clients into investing

### Network Integration

- Tasked with the idea to ensure data privacy and storage is performed in an efficient matter in case of database crashing
- Developed multiple network pathways to safe keep data in case of a crash and to ensure proper data governance

## EDUCATION

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**Bachelor of Science, Engineering Technology & Computer Technology**  
**New Jersey Institute of Technology**

Sep 2020 - May 2023

## SKILLS

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S4HANA, SAP Analytics Cloud, SAP Conur, Linux, Windows, Mac OS, Google Cloud Platofrm, Amazon Web Services, Microsoft Azure, MS Office, Office 365, MS Excel, Salesforce, Python, R, SQL, Tableau, Salesforce, Power BI: