**Mobile No: +91 79959 52244 Email Id:** [**Nitheshusit@gmail.com**](mailto:Nitheshusit@gmail.com)

**LINKEDIN ID :** [**https://www.linkedin.com/in/nithesh-challa-b7308726a/**](https://www.linkedin.com/in/nithesh-challa-b7308726a/)

**Professional Summary:** Over all 2 years 2 months of experience as Bench sales recruiter with US IT staffing company.

* Good Knowledge on full life cycle of US IT recruitment.
* Having experience in working with the team and reporting my day to day, Weekly and Monthly work reports to the manager regarding Submissions, Interviews, Closures and start date of the projects of consultants.
* Having good relationship with the prime vendor companies to place the candidates regularly in less time.
* Knowledge in review and modify the consultant profile with appropriate skill sets.
* Finding the good requirements through Job portals, social web sites, Cold calling, connecting with the Vendors regularly by mailing for new requirements.
* Knowledge on Submission process with Negotiation of rates.
* Having knowledge in follow up with the Vendors regarding submission, interview, Purchase order, Start date, payments.
* Good knowledge on Agreements/Contracts – RTR, NCA, NDA, MSA, PO.
* Knowledge on types of requirements.

## Objective:

To obtain a good position that will allow me to utilize my academic background and diverse experience as a US IT bench sales recruiter in US IT staffing industry.

## Areas Of strength:

* Good communicating skills.
* Good knowledge in generating the Google sheets for reporting the daily work.
* Good knowledge in using social sites for finding the requirements.
* Good knowledge in maintain the vendor contacts.

**Job profile:**

**TalentSource Software Services PVT LTD (TSSS). SEP 2021 – Till now. Role: Bench Sales recruiter.**

**Responsibilities:**

* + Placed consultants to the clients through good vendors with good rates.
  + By finding open requirements and submitted the profile in short time to the Vendors.
  + Submitted resumes for the matchable open requirements by updating the resume with suitable responsibilities.
  + Maintained the relationship with the consultant’s time to time for their interest in the

position, and their availability to take the calls and interviews.

* + Always in touch with the vendors regarding Submissions, interviews, Closures, Paper work, BGC, Reporting details.
  + I worked individually to complete the targets by submitting the profiles with my preferred vendors, getting interviews and closing the candidates.
  + Used my knowledge to work on Portals like Dice, indeed, Tech fetch, Monster, Glass door, Zip recruiters, Jooble, recruit.net, Jobdiva etc.,
  + Finding and working on the good vendor portals like Robert Half Tech, Expires, Randstad technologies for every Tier1 vendors they are having their individual job portals working on that and find fit requirements and applied in that.
  + Time to time checking of mails and replied for needful.
  + Cold calling to the vendors and checked their open requirements and summitted profiles.
  + Connected with new vendors for finding open roles by using LinkedIn by messaging and connecting with them. Checked posts and applied for matchable open requirements
  + Completed my targets in time by doing hard and smart work.
  + Reported my daily, weekly, monthly submissions to my manager using google spread sheets.
  + Placed 10 consultants in that 1 back out and 1 not joined.
  + Worked on different technology consultants like Java, .net, cyber security, DevOps, Sales force, Informatica, Data Engineer and worked on few more technologies.
  + Worked with Tier1Vendors – Modis, TEKsystems, Insight global, Randstad, C4tech, Red oak technologies, Beacon hill staffing, Ellisen group, APC Inc, Kelly Mitchell and worked with few more.
  + Worked with prime vendors like – Servsys Inc, BC forward, KRG technologies, Collabera, Saksoft, Alliance IT, Itech US and few more.
  + Placed the consultants with the clients like Bank of America, Tesla, SGWS, Charter communications, Walmart, BCBS, UPS, Optiva, Best buy, Cigna and few more.
  + Worked directly with even few implementation partners like Hexaware, Capgemini, Tec Mahindra, Mphasis, photon infotech.

# Education:

**Graduation:**

1**.Sri Krishnadevaraya University College of Engineering and Technology (B.Sc)** (computer science) → 2018-2021

**Intermediate: SWAMI VIVEKANANDA** Institutions (MPC) → 2016-2018

**School: Z.P** High School,Bathalapalli (SSC) →2015

# Declarations

I hereby declare that the information furnished above is true to the best of my knowledge.

(C.NITHESH)