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# About Me

# As an SAP Consultant with over 5 years of experience in SAP SD (OTC) and SAP MM, I am highly motivated to solve problems and develop optimized enterprise applications. From the ground up, I am a detail-oriented individual with a strong commitment to meeting business needs while delivering high-quality solutions.

Experience and Skills:

* Over 5 years of full-time experience as an SAP SD Consultant, with experience in full lifecycle implementations for clients with large customer bases.
* SAP Order to Cash (OTC) module implementation and configuration
* Sales and distribution processes
* Pricing and rebate management
* Sales order management
* Delivery and shipment processing
* Billing and invoicing
* Master data management
* Integration with other SAP modules (e.g., MM, SD, FI)
* Business process analysis and improvement
* Project management
* Stakeholder communication and relationship management
* Problem-solving and troubleshooting
* Experienced in configuring various processes in SAP SD, including pricing, billing, order to cash flow, availability check, partner determination, credit management, output determination, and copy controls.
* Knowledgeable in various business processes, including consignment process, STO, third-party process, and subcontracting.
* Skilled in creating proper roles and privileges for different users, including Modelers, Business Users, and Administrators.
* Proficient in configuring batch management processes with class, characteristics, access sequence, and strategy types.
* Experienced in configuring various sales document types, item categories, and schedule line categories.
* Skilled in creating technical objects as per the requirements and designed in compliance with standards and procedures.
* Experienced in collaborating with business analysts, developers, and technical support team to define project requirements and specifications.
* Proficient in working on ticketing tools like ServiceNow.
* Experienced in providing functional support and testing new enhancements as per client's requirement.
* Skilled in giving hotfixes and permanent solutions to bugs with all levels of severity and to change requests.
* Experienced in working on IDOC, interfaces, and enhancements.

# Responsibilities:

* Interacted with users to understand requirements for building SAP HANA models.
* Uploaded programs to create contracts on getting data from a price calculator and to upload legacy contracts.
* Automated change point interfaces and recommended the consolidation of this process to best map the SAP solutions.
* Managed ranges across development, quality, and production boxes for customers, materials, sales orders, and contracts.
* Managed scheduling times of various jobs in Data Services Management console based on modules.
* Moved developed jobs in HANA from DEV to PROD using export and import functionality and also life cycle management.
* Worked closely with the technical team for testing new configurations.
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* Successfully implemented a new procurement process that resulted in a 15% reduction in purchasing cycle time.
* Led end-to-end implementation of procurement processes in SAP MM, including vendor master data management, purchase order management, and inventory management.
* Conducted user training sessions and provided post-implementation support to ensure successful adoption of new procurement processes.
* Expertise in inventory management and control, including implementing new systems and optimizing existing ones.
* Strong leadership and management skills, with experience managing teams of various sizes.
* Excellent communication and collaboration skills, with a track record of coordinating effectively with cross-functional teams.
* Proficient in warehouse management software and technology, including inventory management systems and warehouse automation.

# Work Experience

**June 2022 – Jan 2023:** Infosys

**Role**: **Senior Associate Consultant**

**Client** : **Novartis**

As an SD OTCs consultant, my roles and responsibilities are as follows

* Led end-to-end implementation projects for SAP S/4HANA OTC module, collaborating with clients to gather requirements, design processes, configure the system, and ensure successful go-live.
* Conducted thorough business process analysis, identifying inefficiencies and recommending solutions to improve order management, pricing, and delivery processes in SAP S/4HANA.
* Configured and customized SAP S/4HANA OTC module, including sales organizations, distribution channels, pricing procedures, output determination, and new features specific to S/4HANA.
* Designed and implemented complex pricing structures in SAP S/4HANA, utilizing advanced pricing functionalities and condition technique to meet business requirements.
* Successfully integrated SAP S/4HANA OTC module with other SAP modules, such as Materials Management (MM) and Financial Accounting (FI), leveraging S/4HANA's embedded integration capabilities.
* Conducted comprehensive testing, including unit testing, integration testing, and user acceptance testing, ensuring data consistency and functional stability in SAP S/4HANA.
* Developed and delivered training programs for end users in SAP S/4HANA, enabling smooth adoption of the new system and empowering users to effectively utilize advanced features.
* Provided ongoing support and maintenance in SAP S/4HANA, troubleshooting functional issues and addressing user queries promptly.
* Acted as a key point of contact for stakeholders, ensuring effective communication and managing expectations throughout the project lifecycle in SAP S/4HANA.
* Controlling sales documents – sales document type, Item category, schedule line category
* Good knowledge in Pricing procedure configuration and worked on pricing requirements of clients
* Proficient in various configurations like availability check, partner determination, credit management, output determination, credit and debit memo, copy controls
* Having knowledge on various business process like consignment process, STO, Third-party process and subcontracting
* Customizing Order to Cash flow to fulfill business needs.
* Working on ticketing tool like service now
* Working closely with technical team for testing the new configurations
* Worked on IDOC, Interfaces, and enhancement
* Configured Batch Management Process with class, characteristics, access sequence, strategy types. Configured new freight condition types and maintenance of condition
* Collaborated with the finance team to ensure accurate and timely recording of procurement transactions in SAP FICO.

**April 2021 – June 2022:** HCL Technologies

**Role**: **Senior Consultant**

**Client** : **Exxon Mobil**

As an SD (OTC) consultant, my roles and responsibilities are as follows:

* Led end-to-end implementation projects for SAP OTC module, collaborating with clients to gather requirements, design processes, configure the system, and ensure successful go-live.
* Conducted business process analysis, identifying inefficiencies and recommending solutions to improve order management, pricing, and delivery processes.
* Configured SAP OTC module, including setting up sales organizations, distribution channels, pricing procedures, and output determination to align with business needs.
* Designed and implemented complex pricing structures, including condition types, pricing procedures, and pricing rules, resulting in improved pricing accuracy and flexibility.
* Successfully integrated SAP OTC module with other SAP modules, such as Materials Management (MM) and Financial Accounting (FI), ensuring seamless data flow and process integration.
* Conducted comprehensive testing, including unit testing, integration testing, and user acceptance testing, resolving issues and ensuring system stability.
* Developed and delivered training programs for end users, enabling smooth adoption of the new system and empowering users to effectively utilize SAP OTC functionality.
* Provided ongoing support and maintenance, troubleshooting functional issues, and addressing user queries in a timely manner.
* Acted as a key point of contact for stakeholders, ensuring effective communication and managing expectations throughout the project lifecycle.
* Designed Data models in HANA Studio.
* Interacted with users in understanding the requirements to built SAP HANA models
* Models creation like Attributes Views, Analytic Views and Calculation Views in HANA Enterprise.
* Loading data from different source systems to HANA using SLT (SAP Landscape Transformation).
* Upload program to create a Contracts on getting the data from a PRICE calculator. Also to upload the LEGACY contract.
* Change point interfaces (determined the optimum logic to accommodate the clients complex scenarios to determine the products quantity and price) - Subscription, consulting products. Sales orders for Educational products-.Automated, and recommended the consolidation of this process to best map the SAP solutions
* Ranges management across Development, Quality and Production boxes for customer, material, sales orders and contracts. Managing scheduling times of various jobs in Data Services Management console based on modules.
* Moving the developed jobs in HANA from DEV to PROD using Export and Import functionality and also Life Cycle Management.
* Creating Currency Conversions in HANA to convert the amounts from local currencies to USD
* SAP RDS (Rapid Deployment Solutions) Operational reporting implementation in HANA Enterprise.
* Creating proper roles and privileges for Different users like Modelers, Business User and Administrators.
* Created technical objects as per the requirements and designed in compliance with standards and procedures. Ensured on time defect free delivery .ensure the code satisfies the design specifications and complies with project standards.
* Collaborated with business analysts, developers and technical support team to define project requirements and specifications
* Configured Batch Management Process with class, characteristics, access sequence, strategy types. Configured new freight condition types and maintenance of condition records to be a part of pricing procedure.
* Configured listing and exclusion, material determination using condition technique, copy rules partner functions, item proposal, material sales status, post goods issue(PGI), picking, packing, delivery types, output procedures.
* Configured billing with various Billing Document types, Invoice lists, Billing Plans and copy control for sales documents, and output determination procedures.
* Involved in pricing procedures, Condition technique setting in pricing, customer hierarchy for pricing, special condition types, free goods, and Rebate process.
* Involved in Special Business Processes: Third Party Order Processing, and Rush Order Processing.

**December 2017 – April 2021:** CGI

**Roles**:

Dec 2017 – Sep 2019: **Associate Software Engineer**

Oct 2019 – Present: **Software Engineer**

**Client**: **Sanofi**

* As an SD consultant, my roles and responsibilities are as follows:
* Handling incidents on SD and high priority incidents on SD
* Handling Idocs, and invoices
* Monitoring the invoice and delivery every day and creating the incident
* Handling problem incidents on SD
* Creating the CRQ for the incident and
* As a supporter was responsible for fixing number of High priority tickets.
* Interacted with users for clarification and better understanding of the requirement.
* Perform detailed analysis of complex business process requirements and provide
* appropriate system solutions; identify, interpret, validate and document customer
* requirements
* Identify gaps, issues and work around solutions
* Act as a liaison between the business functions and the technical team.

**Client**: **Louis Vuitton**

As a fresh graduate into SAP SD, the roles and responsibilities were as below:

* Monitoring the job
* Idoc monitoring and output monitoring
* Participate in the meeting and KT sessions
* debugging SD related incidents with help of senior.
* Developed custom reports and dashboards to meet client's specific business needs, improving decision-making processes and reducing turnaround times.
* Provided training and support to end-users, resulting in increased adoption and utilization of SAP Fashion Technologies.
* Collaborated with cross-functional teams to identify and address technical issues, ensuring seamless integration of SAP Fashion Technologies with existing systems.

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# Awards & Recognition

* Best Team Award – Feb 2020

# Skill Summary

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| **Technical Skills** | **Domain Knowledge** |
| * SAP SD, SAP HANA | * Pharmaceutical |
| * SAP MM, SAP ABAP | * Retail |
| * HTML, C, JavaScript, SQL | * Fuel & GAS |
| **IT Discipline** | * **Application Knowledge** |
| * SAP SD implementation | * SAP ERP |
| * SAP SD configurations | * Service now |
| * SAP MM implementations |  |

**Education: Bachelor’s in E&C Engineering**, Bengaluru, India