

O.V.K.D.M. SREEVATSASA

SR. US IT Recruiter

Contact

📍 Hyderabad

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✉ manikantadurga111@gmail.com

🌐 [linkedin.com/in/manikantasreevatsasa](https://www.linkedin.com/in/manikantasreevatsasa)

Professional Summary:

- As a Recruiter, I have 4+ Years of Experience in End-to-End Recruitment.
- Dynamic, persuasive, collaborative, and adaptable full life cycle talent acquisition and technical recruiting professional with an unwavering commitment to candidate experience and creative recruitment solutions.
- Proven track record of demonstrated success with special emphasis on building, maintaining, and leveraging business relationships to ensure a robust talent pipeline and subsequent client demand are met consistently and on-time, every time Result- oriented individual with excellent skills in sourcing, staffing and recruitment.
- Well versed with Orientation, on boarding, and working with onsite/offsite/offshore teams. Experienced in full life cycle recruiting including cold calling, reviewing resumes, assessing candidate skills, pre- screening. Good at developing strong rapport and managing ongoing relationships with target candidates.
- Experienced in facilitating candidate reference checks and closing positions requiring qualified entry- level to executive- level candidates.
- I have experience with direct client requirements in all IT Technologies like java, .NET, DevOps, SAP, Oracle, Big data, SRE Engineer, Project manager, Business Analyst etc.....
- My number of placements in my carrier is with all domain clients including financial, Healthcare, Insurance etc.....

Education

Master of Engineering – 2022

Saveetha University, Chennai
Grade - First Class with Distinction

Bachelor of Engineering – 2019

*Electronics & Communications
Engineering*
Saveetha University, Chennai
Class - First Class with Distinction

Intermediate - 2015

Sri Chaitanya Junior College, Guntur
Class - First Class with Distinction

SSC – 2013

Sri Chaitanya Techno School, Guntur
Class - First Class with Distinction

Certifications

DevSkiller Certified Recruiter

Experience:

International solutions Group | Sep 2023- Till Date

Senior Technical Recruiter

Description:

International Solutions Group (ISG) is a professional staffing firm specializing in contract, consulting & full time positions in the area of Information Technology, Life Science and Allied Healthcare.

Since its inception in 2002, ISG has continued to grow in size, opportunities, service, and quality. Our expert team of highly trained consultants work hand in hand with every client forming a partnership of collaboration and commitment.

Responsibilities:

- As a recruiter I have worked on all requirements from Direct Clients and Implementation Partners like Hexaware, TATA Atos Syntel,
- Worked on .NET, DevOps, Java, BA, QA, Project coordinator, Project Manager and have good experience in all Junior level to Manager levels.
- Have a good Experience on W2, C2C and 1099.
- Good Knowledge of Bargaining about rate part or salary part with Employers and Candidates, have an experience with getting candidates on W2 payroll and adding candidates on Hotlist or Bench and knowledge of Bench sales as well. On daily Basis I will get the requirement from My Manager or Directly from the Director if it is highly priority and ASAP closable position.
- Working on those requirements by using job boards like Dice, Monster and LinkedIn, and in internal Data Base as well.
- By cold calling to candidates and will get suitable candidates for requirements and submission to Manager.
- Once got an interview request from Client by coordinating with candidate and preparing them for interview with some usual tips.
- Once get confirmation for the candidate will on board them in Client projects.

Saransh INC | Oct 2022- Aug 2023

Senior Technical Recruiter

Description:

We provide recruitment, consulting, and IT services for our clients, which focus on maximizing their revenue generation, enhancing business productivity, and improving cost management.

Responsibilities:

- As a recruiter I have worked on all requirements from Direct Clients and Implementation Partners like Infosys, UST, Atos Syntel, Info stretch, Direct Clients like Rehrig Pacific, Arrow electronics.
- Worked on .NET, DevOps, Java, BA, QA, Project coordinator, Project Manager and have good experience in all Junior level to Manager levels. Have a good Experience on W2, C2C and 1099.
- Good Knowledge of Bargaining about rate part or salary part with Employers and Candidates, have an experience with getting candidates on W2 payroll and adding candidates on Hotlist or Bench and knowledge of Bench sales as well.
- On daily Basis I will get the requirement from My Manager or Directly from the Director if it is highly priority and ASAP closable position.
- Working on those requirements by using job boards like Dice, Monster and LinkedIn, and in internal Data Base as well.
- By cold calling to candidates and will get suitable candidates for requirements and submission to Manager.
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- Once get confirmation for the candidate will on board them in Client projects.

Brillio Technologies | May 2021- Jun 2022

Senior Technical Recruiter

Description:

At Brillio, our customers are at the heart of everything we do. We were founded on the philosophy that to be great at something, you need to be unreasonably focused. That's why we are relentless about delivering the technology-enabled solutions our customers need to thrive in today's digital economy. Simply put, we help our customers accelerate what matters to their business by leveraging our expertise in agile engineering to bring human-centric products to market at warp speed. Born in the digital age, we embrace the four superpowers of technology, enabling our customers to not only improve their current performance but to rethink their business in entirely new ways. Headquartered in Edison, New Jersey, Brillio has exceptional employees worldwide and is trusted by hundreds of Fortunes 2000 organizations across the globe. To learn more about our offices worldwide, please visit our website at <https://www.brillio.com/address/> and follow us @brillioglobal.

Responsibilities:

- As a recruiter I have worked on all requirements from Direct Clients with E-bay and Verizon.
- Worked on .NET, Devops, Java, BA, QA, Project coordinator, Project Manager and have good experience in all Junior level to Manager levels.
- Have a good Experience on W2, C2C and 1099.
- Good Knowledge on Bargaining about rate part or salary part with Employers and Candidates
- Have experience with getting candidates on W2 payroll and adding candidates on Hotlist Bench and knowledge on Bench sales as well.
- On daily Basis I will get the requirement from My Manager or Directly from the Director if it is highly priority and ASAP closable position.
- Working on those requirements by using job boards like Dice, Monster and LinkedIn, and Internal Data Base as well.
- By cold calling to candidates and will get suitable candidates for requirements and submission to Manager.
- Once got an interview request from Client by coordinating with candidate and preparing them for interview with some usual tips.
- Once got confirmation for the candidate will on board them in Client projects.

Saras America | Jun 2019 – May 2021

Senior Technical Recruiter

Description:

SARAS AMERICA is an E-Verified leading multinational SaaS and IT Consulting Company serving Fortune 500 clients in technology space from last 20 years, having presence in Americas, Australia, Mexico, and India. Our vast clientele has an ongoing need for top notch talent who has expertise in cutting edge niche technologies.

Responsibilities:

- Responsible for the full life cycle of recruitment. As a Recruiter I work mostly on W2 and C2C
- W2: Getting top candidates with top Technologies into our hot list, who are residing in
- Canada/Mexico/Australia (Citizens) with Sponsoring of TN/E3 Visas, Will work on H1 Transfers as well.
- C2C: Getting Requirements from the top Clients all over USA and will submits the Candidates to their requirements.
- Responsible for identifying, screening, and selecting candidates for contractual assignments defined by client companies through Marketing Executives.
- Sourcing resumes in Portals, Dice, monster, Career builder, hot jobs, and net- temps.
- Conducted interviews, Rate confirmations, Resume submission and Co- ordination in interview scheduling and Purchase order

- Rate – 1099, C2C, W2 and Visa Confirmation with Employers
- Resume submission to Marketing person.
- Deploy interviews to the candidates.
- Responsible for Full Life Cycle of Recruitment.
- Recruiting candidates in the USA Market (H1B, GC, OPT &L2) for contractual positions.
- Identify and Recruit candidates from USA Jobsites, Hotlist (suppliers)
- On daily Basis I will get the requirement from My Manager and Director as Well if its very urgency.
- Working on those requirements by using job boards like Dice, Monster and LinkedIn, and Internal Data Base as well.
- By cold calling to candidates and will get suitable candidates for requirements and submission to Manager.
- Once got an interview request from Client by coordinating with candidate and preparing them for interview with some usual tips.
- Once got confirmation for the candidate will on board them in Client projects.

Personal Details:

Name	O.V.K.D.M. Sreevatsasa
Title	SR. US IT Recruiter
Email	Manikantadurga111@gmail.com
Phone	+91 965-254-6433
Location	Hyderabad
DOB	23/11/1996
Total Experience (Duration)	4+ Years
LinkedIn ID	linkedin.com/in/manikantasreevatsasa
Certifications:	DevSkiller
Top Skills:	Communication, Leadership, Technical.
Languages Known	Telugu, Hindi, English, Tamil, Spanish

The above details are true as per my experience, I am acknowledging with my Resume References will be provided upon request.

Date:
Place:

Manikanta Sreevatsasa