

Paul Nassar, PMP, CSM, CSPO

Senior Project Manager | Project Lifecycle Management | Agile Expertise

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PROFESSIONAL SUMMARY

I am a **Senior Program Manager** with **8+ years of experience** in managing complex **SaaS development projects** and **enterprise product launches** for clients using **agile methodologies**. I have a strong aptitude for **planning, problem-solving, and process improvement**, and have successfully **managed large projects with up to 20 cross-functional team members**. My projects have resulted in increased efficiency and cost savings of up to 25%, improved customer success, and multiple client contract renewals as a result. PMP, Scrum Master, and Scrum Product Owner certifications.

PROFESSIONAL HIGHLIGHTS

- **Achieved a net project margin of 20%** on the launch of a SaaS-based interactive learning platform. (MSX)
- **Reduced operational costs by 30%** deploying AI-enabled automation tools and cloud-based solutions. (MSX)
- **Saved \$150,000 per year** in excess printing and labor with the launch of an AP Automation solution. (SC Fuels)
- **Reduced fleet costs by 50%** with the roll out of an AI Commercial Fleet Management System. (SC Fuels)

Software Development Lifecycle | Enterprise Implementations | Business Needs Analysis | AI Automation Product Roadmaps | Program Management | Portfolio Management | Conflict Resolution | Microsoft Azure | Stage Gate Methodology | JIRA | Trello | Customer Success Management | Data Analytics | Technical Writing

PROFESSIONAL EXPERIENCE

PROJECT MANAGER

March 2018 –

Present

MSX International, Irvine, CA - www.msxi.com

Managed the planning and execution of client implementation projects and program initiatives within the organization. Ensured projects were completed on time, within budget, and exceeded predefined objectives.

- Managed end-to-end delivery of over 50 complex SaaS implementation projects on time and within budget.
- Successfully managed Azure migration project for 20+ client systems using stage gate methodology.
- Reduced overall project timelines by 20% in 6 months through introduction of Agile Lean methodologies.
- Saved \$150K annually through efficient resource allocation and optimized project budgeting.

TECHNICAL PROJECT MANAGER

September 2015 -

January 2018

SC Fuels, Orange, CA | www.scfuels.com

Planned, organized and implemented technical projects for the IT Project Management Office (PMO). Coordinated QA testing, production releases, and presented project progress to executive leadership.

- Managed \$2M IT project portfolio, leveraging collaboration tools to optimize costs and profitability.
- Steered the development of 10+ AP and fleet management software products using Agile methodologies.
- Increased AP user productivity by 30% with the implementation of custom Salesforce solutions.
- Saved \$100K annually and reduced time-to-bill by 7 days with enhancements to the billing workflow.

SOLUTIONS CONSULTANT

November 2013 - August

2015

Wave Technology Solutions Group, Irvine, CA | www.wave-tsg.com

Communicated with customers to determine needs, translated needs into solutions, and drafted a solution and cost proposal. Assessed enterprise content management systems to identify pain points and recommend solutions.

- Secured 45+ customers by redesigning inefficient processes and establishing a bids and contract team.
- Gathered user stories and requirements to create solutions for 20+ enterprise customers.
- Supervised Enterprise Content Management System proposals valuing from \$300K to more than \$2M.
- Created customized and innovative solutions utilizing Agile and PMI to support Fortune 500 companies.

EDUCATION AND PROFESSIONAL QUALIFICATIONS

1997 Bachelor of Arts in Geography/Environmental Analysis (California State University, Fullerton)

2013 Project Management Professional (PMP) (Project Management Institute)

2021 Certified Scrum Master (Scrum Alliance)

2022 Certified Scrum Product Owner (Scrum Alliance)

PROFESSIONAL TRAINING

Six Sigma Green Belt | Agile Scrum Master | Agile Product Ownership | Program Management | Product Development | UI/UX | Front End Web Development | Salesforce | Amazon Web Services | Data Analysis | LMS | Storyline