

RESUME

PILLI PAVAN KUMAR

SENIOR BENCH SALES RECRUITER

Mobile No: 7032119709

Gmail: Pullikantipavankumar143@gmail.com

CAREER OBJECTIVE:

To be associated with a progressive organization that gives scope to apply my knowledge and skills and to be a part of a team that dynamically works towards the growth of the organization.

WORK EXPERIENCE:

CIRCLE IT SOLUTIONS PVT LTD

March 2022 - PRESENT

Bench Sales Recruiter

Responsibilities:

- As a Bench Sales Recruiter was involved in selling the bench consultants, searching for requirements, scheduling interviews, rate negotiations, and closing.
- Searching the requirements for the allotted bench from portals, groups with contacts.
- Sharing the requirements with the consultants by his/her comfort ability used to submit the resume to the Recruiter.
- Speaking with the recruiters regarding the rate and getting the best as suggested by management.
- Involved in marketing of consultants on bench to the preferred vendors
- Getting requirements from various sources like Prime Vendors, job portals and other Networking sites
- Maintain daily & weekly status lists of all activities through MS Excel
- Set up interviews and closed candidates for various positions

- Negotiating rate with vendors & managing the long term relations with them.

RADISH CONSULTANTS PVT LTD
2022

APRIL 2021 – FEB

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EDUCATIONAL QUALIFICATIONS:

- UG : I have completed my Under Graduation Diploma Mining Anurag University passing year 2019
- SSC: I have completed SPR School In 2016

STRENGTH:

- Positive thinking, Self Confidence & Self Motivating.
- Hard working and sincere.
- Good Verbal, Written and Communication skills.

TECHNICAL SKILLS:

☒ MS Office

☒ MS Excel .

PERSONAL DETAILS:

NAME : PILLI PAVANKUMAR
FATHER'S NAME : PILLI SHIVAKUMAR
D.O.B : 15-01-2001
Gender : MALE
NATIONALITY : INDIAN
LANGUAGES KNOWN : TELUGU, HINDI & ENGLISH.

DECLARATION:

I declare that all the above furnished details are true to my knowledge.

DATE:

PLACE: (PILLI PAVANKUMAR)