# Prashanti Maganti

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**508-423-0114**

Over **16+ years** of extensive experience as **Project Lead/ Salesforce Functional Analyst** in developing and implementing projects with over **50+** Go-Live projects in Industries such as Health care, Clinical Effectiveness, IT, Supply Chain, Utilities, Manufacturing, and Electricals.

**Professional Summary:**

* Ability to work independently and manage business expectations with a delivery-focused approach to work; ability to build and maintain strong working relationships with senior business sponsors, as well as technical specialists.
* Lead and manage **multiple projects** and activities of varying types and sizes, ensuring objectives and project deliverables are accomplished according to plan.
* **Hired** and lead of a team of 8 Sr and Lead Functional Analysts, developers and Tech PO’s in an agile environment focusing on analysis, design, development & implementation of applications, systems and processes that addressed business needs.
* Possessed a very professional demeanor to work with Stakeholders, Product Owners, Project Managers, BI Team, and Developers to support HR & Legal departments on sensitive project initiatives that involved virtual resources across different locations including different countries.
* Project governance with clear and consistent communication of project-level status to execute leadership, project sponsors, and stakeholders.
* Provided leadership and direction for the project team as they implement the appropriate level of technology to meet business needs and objectives while meeting security and audit requirements/compliance.
* Collaborates with global commercial services partners and customers to co-develop a **roadmap** and drive products and features from concept to launch in a fast-paced environment. Responsible for innovation and **end-to-end** launch of products.
* **Built eCommerce store front and launched domestic and international clinical products across all health care divisions which increased 45% of new customers.**
* **Played vital role in enabling the successful integration of SCADA systems, ensuring they meet business requirements, and driving efficiency, effectiveness, and safety in the organization's operations.**
* Worked in **PI planning**, backlog refinement, iteration planning, release preparation, story creation, team demos and UAT.
* **Product owner/Project Lead** and proactively identify and manage risks, issues and dependencies and develop strategies to escalate and mitigate them.
* Day-to-day management of regional projects within the reporting space, including setting of deliverables, prioritization, dates, and **tracking of progress** towards completion. **Resource management** of staff within Reporting space, both directly and indirectly, in aligning time spent to deliverables needed.
* **Designed, developed and built different eCommerce store fronts for health care/Clinical Effective users.**
* Organized **monthly stake holder meetings** to address Go-lives, releases, existing and pipeline projects.
* Facilitated **Scrum Meetings** and efficient in **gathering, detailing, documenting** and **validating** the requirements in a format that is useful to the business area experts and the technical developers.
* Experience working with **Tableau** extracts, dash boards and reports for management reviews.
* Hands-on experience in testing all related documents and applications in **Cloud** platform.
* Defined various **Business Rules** and managed **Database modeling** at every stage of the project.

**SAP:**

* Knowledge implementing **multiple full life** **cycles** using SAP PP, MM, SD, FICO, Sales and VC cycles for **6 years**

**TECHNICAL SKILLS:**

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| Certifications | Salesforce Administration, Salesforce App Builder, Six Sigma Green Belt, NERC CIP, Level 1A – 1C Pex, SAFe Agile 5 Agilist, SAFe Product Owner/ Product Manager |
| Documentation Tools | Jira, Project Online, JAD, SDLC models, Wikis, Contour Confluence, Rational Requisite Pro, Rational Team Concert (RTC), MS SharePoint, Huddle |
| Programming Languages | Visual Basic, C, C++, Java, JavaScript, VB Script, HTML |
| Data Tools | Tableau 10.5, SQL 2008 R2/2012, Visual Studio 2010, SalesForce.com CRM |
| Applications |  SalesForce Sales Enablement, SalesForce Sales Cloud, Tableau, NetSuite, AutoDesk offerings, SAP ECC 6.0/7.0, SAP NetWeaver, multiple internal custom ERP systems, Clarity |
| Management Tools/ Other | Office 365,Scada System, MS Azure Cloud, MS Excel, MS PowerPoint, MS Word, MS Project, Kanban |

**EXPERIENCE:**

**IT Manager/ Lead Salesforce Functional Analyst Acton, MA (APR 2020 – Present**

**INSULET CORPORATION**

**Responsibilities:**

* **Designed, developed and built different eCommerce store fronts to accommodate hospitals, physicians, research labs etc. and s**upported eCommerce Team and I.T. in setting up automated, back-end processes.
* Being an SME, responsible for proposal response on business requirements and questions.
* Lead in the formulation and execution of strategic business plans covering the company’s organizational director, technology and system applications Present project directions and recommendations to management.
* Heavily involved in FDC Architecture and Development discussions.
* Created SQL tables with referential integrity and developed queries using SQL and PL/SQL.
* Experience in working with complex enterprise applications in B2C eCommerce and SFDC solutions.
* Position Commerce Cloud product and services and improve Customer’s impact.
* Created the Custom fields for sales force CRM content management.
* Demonstrated experience in Project Integration, scope, communication, change, risk, and financial management aspects with Agile teams.
* Partner with the Product Owner to prioritize the Product Backlog and/or removing User Stories to maintain alignment to the product/project vision and roadmap.
* Designed new **UI** screens to support new features via stories, mockups, wireframes, workflows and process maps.
* Developed organization strategies through identifying and researching issues, contributing information, analysis, establishing objectives in line with organizational objectives.
* Managed Salesforce application user profiles, roles, permissions, generating security tokens, validation rules.
* Ensure the quality of solutions and be responsible for architecting, documenting, and developing technical solutions based on Business requirements and industry best practices. Involved in requirements gathering, analysis and managing them to avoid Scope Creep and suggest necessary changes to overcome technical limitations and follow the best practices.
* Implemented Picklists, Dependent picklist, Lookup, Junction Objects, Master-Detail Relation- ships, Validation Rules and Formula fields to the Custom Objects.

**Environments:** Lightning,

CRM, Salesforce Sales Enablement, Central Database, eCommerce Database, Agile, Jira, Confluence, MS Visio, MS Office

**Salesforce Functional Analyst Waltham, MA (Aug 2018 – Apr 2020)**

**WoltersKluwer - UpToDate**

**Responsibilities:**

* **Analyzed and helped with clinical decisions for improved outcomes.**
* As **project owner**, responsible for gathering feature requests, backlog grooming and coordinating sprints and releases.
* Worked on SalesForce with internal customers to develop, optimize, and troubleshoot complex business processes within the SalesForce platform across multiple disciplines (e.g. Sales, Legal, Finance, Account Management, Customer Support, Order Entry etc.)
* Experience with managing Quotes, Client Access Records, Price books, Contract Lifecycle Management, subscriptions etc.
* Configured and Lead **CPQ matrix programs** that involve Multi Year Pricing Programs, current and future revenue, product eligibility and making sure all these follow the IFRS standards.
* Produced **Ad-hoc reports, built quarterly road maps, work flows and releases** to include all cross function team activities
* Organized **monthly stake holder meetings** to address releases, existing project status and show pipeline projects.
* Create Data Quality Scripts using SQL and Hive to validate successful data load and quality of the data
* Configured **new NPI’s** in internal ERP systems and performing End-to-End testing from SalesForce to multiple applications and different databases

**Environments:** Lightning, CRM, SalesForce CloudCraze, SalesForce Sales Enablement, eCommerce, NetSuite, SQL, MultiPub, Boomi, Sales Logix, ZipProduct Manager, Perl, WinSCP, Q-listener, Central Database, eCommerce Database, Agile, Jira, Confluence, MS Visio, MS Office

**Sr.IT Business Analyst**

**National Grid**  **Waltham, MA (July 2016 – August 2018)**

**Responsibilities:**

* Worked with developers, testers, business users, stakeholders on different stages using **Waterfall and Agile**
* Worked as **SCADA** (Supervisory Control and Data Acquisition) in enhancing and transferring all aspects of the existing system to **new** system in both the new primary and secondary locations
* Worked in migrating data from 2 existing old systems to **new** Document Management System to track, manage and store data in **Cloud** based environment
* Worked on **SCADA** system in gathering requirements and test cases for devices and sensors measure parameters such as temperature, speed, pressure, or weight as raw data.
* Worked on metadata, taxonomy, integration, history tracking, capture, content management, validation, indexing, storing, record management, retrieval, archival, distribution, workflow, collaboration, versioning, searching, super user rights via active directory for business defined users
* Worked on **SCADA** systems that are comprised of numerous hardware and software components working together to collect, translate, and display data. Validated alarms functionality which are programmed with different levels of priority to help differentiate major system errors from minor issues
* Upgraded all the active 500+ **AutoDesk** users from their current 2008 versions to 2017 versions along with transferring all the Custom Lisps
* Oversaw all aspects of documents and applications across cross-functional projects in the new **MS Azure** **Cloud** computing and storage solutions to store and process data, developer Ad-hoc reports using **Tableau**
* Achieved **Silver** certification for finishing 3 levels under Performance Excellence (uses Lean, Kaizen, Six Sigma Principles) and using those techniques to successfully complete projects
* Developed timelines for **project delivery, and managed projects and resources** to successful completion

**Environment:** Waterfall, Agile, Jira, Tableau, Office 365, SCADA system, Project Online, AutoDesk, MS Azure Cloud, CSS, STORMS, MWORK, PGP, Rational Team Concert, MindManager, SQL 2012, MS Visio, MS Office

**Senior Business/SAP Analyst**

**Honeywell - Phoenix Controls** **Acton, MA (August 2008 – July 2016)**

**Responsibilities:**

* Collaborate with business stakeholders to understand their requirements and translate them into functional and technical specifications for SAP systems.
* Developed and maintained project documentation, including requirements documents, use cases, process flows, and test plans.
* Assisted in user acceptance testing by developing test scenarios, executing test cases, and documenting results.

**Environment:** SAP, JIRA, MS Office, SQL, SAP ERP, Tableau, StarUML, MS Visio, Waterfall, NetSuite.

**Business Analyst**

**MKS Instruments Wilmington, MA (May 2007 – April 2008)**

**Responsibilities:**

* Assisted in user training sessions in different technical environments, adapting training approaches to accommodate unique technical needs.
* Implemented effective data management strategies to ensure data integrity, accuracy, and security in different technical setups.
* Created customized reports, dashboards, and analytics to provide actionable insights across different technical landscapes.

**Environment:** Waterfall, MS Office, Tableau, SQL, JIRA, MS Excel, SAP BusinessObjects, Rally, Subversion (SVN)

**EDUCATION:**

**M.S Electrical and Computer Engineering - 2008**

### University of Massachusetts, Lowell, MA