# RAHUL KUMAR KARANAM

**Contact No: +91- 8309112305**

**Email:** [**Trimal733@gmail.com.**](mailto:Trimal733@gmail.com)

**CAREER OBJECTIVE** 

To be part of reputed organization which provides a steady career growth along with job satisfaction and establish an enjoyable carrer for myself.

**STRENGTHS** 

* Hardworking and responsible.
* Quick learner.
* Ability to work well with others.
* Team Spirit and self-motivated.

**EDUCATIONAL QUALIFICATIONS** 

| QUALIFICATION | **BOARD/UNIVERSITY OF EDUCATION** | **YEAR OF PASSING** | **GPA/PERCENTAGE** |
| --- | --- | --- | --- |
| **B.TECH** | **JNTUH/Mallareddy Institute of Engineering&Technolog y** | **2018** | **57.98%** |
| **INTERMEDIATE** | **Board of Intermediate/Narayana Junior College** | **2014** | **80.2** |
| **SSC** | **Board of Secondary Education/Vasu High School** | **2012** | **7.2 GPA** |

**TECHNICAL ASPECTS:**

* Datastage
* Hyperind.

**ACADEMIC PROJECT:** 

¬ Mini : Coin Based Water

¬ Major : Automatic College Bell with User Defined Time Schedule

**WORK EXPERIENCE:** 

**Professional Summary:**

* Having 1.4 Year of experience in the field of US IT-Bench Sales Recruiter.
* Experience in sourcing Requirements on different sites such as dice, monster, LinkedIn.
* Ability to work effectively in high-pressure environments.
* Recruited resources in various technologies and platforms.
* Strong interpersonal and communication skills, creativity, excellent attitude towards teamwork and common goals achievement.
* Excellent organizational, multi-tasking and coordination skills
* Self Starter with the ability to analyze day to day activities
* Maintain professionalism at all times and use discretion when handling confidential data.
* Strong Personal Computer skills and Proficient in MS-Word, Excel, PowerPoint, Outlook.
* Utilization of job boards like Dice, Monster, Career Builder etc. For finding the right consultant for the Project.
* Achieving the framed business target within the stipulated time.
* Marketing our own consultants to the suitable requirements.
* Posting their resumes into Dice, Monster, Career Builder, etc.

**Area of Expertise:**

* Sourcing & Recruiting.
* Offer Negotiation & closing.
* Team relationships.
* Applicant tracking System.
* Database creation & Maintenance.
* Hands-on Experience on LinkedIn Searching.

**Professional Experience: Dec 2022 to Mar 2024**

* SLESHA Inc, Hyderabad Dec 2022– Mar 2024.

**Role:** US IT-Bench Sales Recruiter

**Responsibilities:**

* Recruited candidates through Job Portal, internal database, referrals, and other strategies.
* Worked on positions such as: C2C, C2H, W2.
* Experienced in finding the local candidates for local area projects.
* Negotiating the rates within the project budget with the candidates.
* Responsible for handling IT requirements from US based clients.
* Responsible for full-cycle recruiting: interview, offer, negotiation and closed candidates for assigned requisitions.
* Sourcing, requirements posting, emailing, mail merge, submitting, scheduling interviews & updates through using Ceipal software.
* Sourcing from Portal (Monster, Dice, Career builder, LinkedIn), Making job postings on the Job Portal.
* Well versed about US Terms like W2, C2C, 1099, US Visas, etc.
* Responsible to work on Contract, Permanent & C2H (Contract to Hire) positions.
* Responsible for achieving a good conversion ratio of submittals into interview and placement.
* Capability to work with a team or individually.
* Capable to handle a team as well.
* Placed high-end technical professionals in the area of Information Technology Industry in contract and full-time positions. Specialized in Software Engineers/Architects (Distributed and Mainframe), Database Architects/Developers/Administrators, Network/System/Security.
* Engineers, Web Developers, Quality Assurance/Test Engineers, Technical Program/Product/Project Managers, Development Managers, and Business Analysts.
* Effectively recruited candidates through Social Media research, internal database, cold calling, referrals, networking.
* Responsible for checking references, negotiating terms and rates for each project, coordinating the interview process, extending offers, and closing candidates.
* Established and maintained professional relationships with candidates.
* Extensively recruited for: Web Developers, Software Developers/Analysts, Java/Full stack/Developers/Administrators/Analysts/Architects, Network Administrators/ Engineers, Technical Writers, QA Testers, and Program/Project Managers.

**PERSONAL PROFILE:** 

Name : Rahul Kumar Karanam

Father’s Name : K. Venkateshwaralu

Mother’s Name : K.Subbulu

Date of Birth : 10/06/1996.

Sex : Male.

Marital Status : Single. Nationality : Indian.

Languages known : English, Telugu, Hindi.

Hobbies : Playing Cricket, Kabbadi and Interested in Dance.

Address : 3-4,Fathalpur,Bichkonda(Mandal),Niazambad-503306

# DECLARATION:

I here by declare that above mentioned information is correct up to my knowledge and I bear the responsibility for the above mentioned particulars.

**Place: Hyderabad RAHUL KUMAR KARANAM Date:**