



Raj Rajput

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Summary:

Senior Salesforce Lightning Developer with 11+ years of overall IT experience in design, development, and delivery of end-to-end enterprise projects with focus on Force.com platform.

A seasoned full stack developer with experience ranging from Microsoft technologies, strong hold on JavaScript framework and commending experience as Salesforce Developer, with in-depth knowledge on Force.com platform, delivering projects covering requirement analysis, system design, development, testing, deployment, maintenance on Force.com platform with **6X Certifications**. Has comprehensive understanding of CRM Business processes and is involved in various SFDC implementations covering Sales Cloud, Service Cloud, Community Cloud, Call center and App-exchange applications.

- Sound experience in developing through all phases of the development lifecycle such as Agile methodology, Scrum Methodology of software engineering processes.
- Sound expertise in gathering & mapping the business requirements to their underlying technical implementation.
- Working experience in Sales Cloud, Experience/Community Cloud, Commerce Cloud, Public Sector Domain, Pension Domain, Salesforce Maps, ESRI-ArcGIS Maps, Salesforce CPQ.
- Comprehensive understanding of CRM processes including Campaign & Lead, Account, Contacts, Case and Opportunity management.
- Sound experience in developing Salesforce Lightning applications using Lightning Components, Controllers and Events and used custom CSS in the components.
- Sound experience in Creating Lightning Web Components (LWC) design and implementation and Converted Lightning Components to Lightning Web Components (LWC), added CSS and Design Parameters to enhance the user experience.
- Strong hands-on experience with Salesforce Security setup using Profiles, Permission Sets, OWD, Role Hierarchy and Sharing Rules.
- Working experience in Salesforce CPQ configuration and customization like- Products and Bundles setup, Pricing setup, Product/Price rules, Guided Selling, Custom Actions, Quote Template administration etc.
- Extensive experience in Salesforce.com development by developing the presentation layer in Visual force and business logic in Apex using the classes, standard controllers, custom controllers, controller extensions and Web services API.
- Sound working experience of developing, deploying, and maintaining integration processes between applications across cloud and on-premises systems using the Dell Boomi as an integration platform.
- Experienced in developing MuleSoft platform components, including custom connectors and API implementations.
- Sound experience in experience/community cloud to setup the customer, partner portals and did customization based on the business needs.
- Sound experience building API's using REST or SOAP and utilizing ETL middleware to integrate systems.

- Strong experience of designing, developing, and implementing software applications on ASP.NET/C#.NET, MVC, Web API, Web Forms, SQL Server, CSS, HTML, Java Scripts, jQuery, Entity Framework.
- Strong experience in Object Oriented Analysis and Design and Software Development life cycle
- Extensive experience in developing applications using native Java Script, jQuery, and the libraries like Backbone.js, Angular.js, jCorMVC framework.
- Strong experience in Object Oriented Analysis and Design and Software Development life cycle
- Overall: Flexible, organized and dedicated professional, eager to take on challenging tasks that utilize my knowledge and skill to the fullest

Education Summary:

- **B.E(Computers)** from North Maharashtra University, India.
- **PG Diploma: C-DAC** (Center for Development of Advanced Computing), India.

Certifications:

- Salesforce Certified Platform Developer I
- Salesforce Certified Platform App Builder
- Salesforce Certified Sharing and Visibility Architect
- Dell Boomi Professional Integration Developer
- Dell Boomi Associate Integration Developer
- Microsoft 70-516 - Accessing Data with Microsoft .NET Framework 4.

Technical Skills:

Force.com/Lightning Platform	Apex Visualforce Pages, Custom Controllers, Apex Triggers, Apex Data Loader, SOQL, SOSL, Batch Apex, Email services, Apex Scheduler, Sandbox Management, Deployment Management, Scratch Orgs, Ant-managed metadata retrieval and deployment, Salesforce Lightning component, AURA framework.
Business Processes	Service Requests and Activities, Opportunities, Quotes and Proposals, Campaign Management, Case Management, Approval, Data Cleansing and De-duplication
Salesforce.com Modules	Sales Cloud: Salesforce automation including Leads, Web to Lead, Accounts, Contacts, Opportunities, Contracts, Forecasts, Price Books, Products Service Cloud: Cases, Solutions, Ideas, Customer Portal, Web to Case, Email to Case, Knowledge base, Cases, web to case Custom Cloud: Custom object development, Customer Portal, Sites.
Salesforce CPQ	Products and Bundles setup, Product Rules, Price Rules, Quote Template configuration, Guided Selling, Custom Actions, Discount Schedules etc.
Databases	MS Excel, MS Access, MS SQL server 2005/2008, SQL.
Web & Programming Languages	C#, Core Java, .Net, HTML, CSS, JavaScript, XML, SOAP, REST, WSDL, PL/SQL, Apex, Backbone.js, Angular.js, React.js, jCorMVC, jQuery, Bootstrap CSS.
Development/Integration Tools	Visual Studio Code, Salesforce CLI, Diff Merge, GitHub Desktop, Git for windows, Jenkins, GitHub, Postman, SOAP UI, Data loader, Workbench, Force.com IDE, Developer console, Sublime text.

CI/CD DevOps Tools	GitLab, Bit Bucket, GitHub, ANT, Change Sets, Workbench, Visual Studio, SFDX, Copado, Jenkins, Gearset.
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Professional Experience:

ADISOLS LLC

JUL 2023 – TILL DATE

PROJECT: ADISOLS PRODUCT DEVELOPMENT

CLIENT LOCATION: FRESNO (CALIFORNIA)

ROLE: SENIOR SALESFORCE DEVELOPER

DESCRIPTION:

This engagement is about product development which includes implementing the solutions using Salesforce platform. It leverages Salesforce Sales and Community cloud, LWC and integration using RESTful services. Products are developed with scalable integration framework developed using Salesforce customizations.

RESPONSIBILITIES:

- Participated in Daily Scrum, Sprint Grooming and Planning sessions to discuss and estimate the stories.
- Lead technical design sessions and architecting/documenting technical solutions that are aligned with the client's business objectives.
- Prepared technical solution design and broken the business needs to functional and technical requirements.
- Developed Lightning Web Components for the front-end and used JavaScript plugins for customizing the components.
- Developed Apex Classes, Apex Triggers, Apex controllers and Apex Test Methods based on the requirement.
- Used SOQL and SOSL to retrieve records and used it to implement required logic.
- Used Visual Studio Code to develop custom development using apex programming, Lightning Web Components, Lightning Components (Aura).
- Performed deployments using Copado and validated the components before deployment to ensure a smooth process.
- Responsible for conducting code reviews for on-going projects to ensure that code quality is at the highest level possible and design patterns are being used which are appropriate for the project.

OPTIMUM (PAYPAL)

SEP 2022 – JUL 2023

PROJECT: PAYPAL MERCHANT ADMIN CENTER

CLIENT LOCATION: CHICAGO

ROLE: SENIOR SALESFORCE DEVELOPER

DESCRIPTION:

It is PayPal legacy tool which we migrated into Salesforce using REST API callouts and Lightning Web Components. This is for PayPal Support team wherein they can manage merchant's transaction and serve them based on their request. It also handles the merchant's user level details transmission using the Dell Boomi as middle ware. The business process is being handled using Opportunity, Account, Contract, Product, Case etc.

RESPONSIBILITIES:

- Participated in Daily Scrum, Sprint Grooming and Planning sessions to discuss and estimate the stories.

- Lead technical design sessions and architecting/documenting technical solutions that are aligned with the client's business objectives.
- Configured the B2B Commerce cloud which involves Store setup, Buyer Groups, Payment Setup, Community Setup.
- Worked on configuring salesforce CPQ's Product, Product bundle and product options for bundle, Price rule and product rule, Dynamic product bundle, Custom Action, Pricing, Quote Template, contracting (Create renewals, amend and renewal), Quote line editor UI and guided selling.
- Conducted code reviews for on-going projects to ensure that code quality is at the highest level possible.
- Developed Lightning Web components for rich and user-friendly user interface to ease the tool operations for end users.
- Developed Apex Classes, Apex Triggers, Apex controllers and Apex Test Methods based on the requirement.
- Setup and configured the customer portal for merchants to submit details about business.
- Performed data migration utilizing Data Loader for insert, update, and bulk import or export of data from Salesforce.com Objects. Used it to read, extract, and load data from CSV files.
- Implemented Salesforce Flows – Screen Flow, Record Trigger flow, Scheduled Flow to accomplish business process needs.
- Utilized Visual Studio Code to develop custom development using apex programming, Lightning Web Components, Lightning Components (Aura).
- Performed deployments using Copado and validated the components before deployment to ensure a smooth process.

IBM

PROJECT: BARCLAYS BUSINESS INTRODUCER ZONE

JUN 2021 – SEP 2022

CLIENT LOCATION: PUNE (INDIA)

ROLE: PACKAGE CONSULTANT (SENIOR SALESFORCE DEVELOPER)

DESCRIPTION:

Barclays is a leading industry in Business Banking and BBIZ is one of their business banking industries. projects to maintain the business in Salesforces. BBIZ is integrated with multiple systems to capture the business lead and process them. BBIZ designed portal dedicated to customer and agents to register the company, manage lead details, review opportunities and contracts.

RESPONSIBILITIES:

- Requirement gathering, Analyzing, and preparing functional and technical documents.
- Lead technical design sessions and architecting/documenting technical solutions that are aligned with the client's business objectives.
- Conducted code reviews for on-going projects to ensure that code quality is at the highest level possible.
- Setup community to allow agents to submit the lead details and validate the company information.
- Configured CPQ product rules, price rules, as per client business requirements.
- Configured CPQ Quote templates and sending them for signature using DocuSign.
- Developed custom lightning Web components that is used in communities for customers to see all their event details on calendar, drag drop events within dates in different views like Day view, Month view, Week view, Upload files.

- Build the custom reports using Tableau and link them in Salesforce.
- Created custom lighting Web components that is used in communities for customers to see all their event details on calendar, drag drop events within dates in different views like Day view, Month view, Week view, Upload files.
- Developed Apex Classes, Apex Triggers, Apex controllers and controller extensions and Apex Test Methods.
- Developed customization using Visual Studio Code.
- Used Visual Studio Code to develop custom development using apex programming, Lightning Web Components, Lightning Components (Aura).
- Performed Jenkins, Git and ANT Script deployments as needed and validated the components before deployment to ensure a smooth DevOps process.

BLUEFLAME LABS PVT. LTD.

PROJECT: FMT CONSULTANTS

SEP 2020 – JUN 2021

CLIENT LOCATION: CARLSBAD (CALIFORNIA)

ROLE: SALESFORCE TECHNICAL CONSULTANT

DESCRIPTION:

FMT provides Salesforce professional services to bring customers and potential customers to get them closer together. From sales and service to marketing and ecommerce solutions, FMT leveraging Salesforce to provide value to customers business. This has been a multi-client engagement to deliver salesforce implementation, custom development, integration using web services and integration tools.

RESPONSIBILITIES:

- Participated in technical design discussions to meet the functional requirements requirement of the business.
- Conducted code reviews for on-going projects to ensure that code quality is at the highest level possible.
- Develop custom solutions and interfaces completely from scratch till solution delivery.
- Build custom solution for Public Sector project using ePlanSoft integration, Salesforce Maps, ESRI -ArcGIS maps.
- Designing dynamic field mapping solutions for data imports from various third-party systems.
- Designed dynamic lightning components which can be used on lightning page layouts.
- Handled deployment requests to production. Executed demos to client on modules and trained end users on the same.
- Developed Apex Classes, Apex Triggers, Apex controllers and controller extensions and Apex Test Methods.
- Build reports and dashboards based on the business needs.
- Developed various Custom objects, Tabs, fields, page layouts, Related Lists, Entity-Relationship data model, lookup and master-detail relationships on the objects, validation rules, Components.
- Retrieve sObject records using SOQL and SOSL to perform filtering logic.
- Developed applications using LWC and customized the components using JavaScript libraries based on the business need.
- Created Lightning Aura Components to showcase customers' information in a user-friendly interface retrieving information stored in external systems using web service callouts following performance standards.

- Used Visual Studio Code to develop custom development using apex programming, Lightning Web Components, Lightning Components (Aura).
- Performed deployments using Gearset and Git as needed and validated the components before deployment to ensure a smooth process.

BLUEFAME LABS PVT. LTD.

PROJECT: DIVERGENT

JAN 2020 – AUG 2020

CLIENT LOCATION: CHICAGO

ROLE: SALESFORCE TECHNICAL CONSULTANT

DESCRIPTION:

Divergent is a consulting company which has various clients, and we are their vendor to implement the salesforce requirements. This was a multi-client project that involves implementations like integration between Salesforce and Teamwork project management tool, Data migration, Chargent API integration using screen flow. Along with customization it involves automation like Approval Process, Salesforce Flow, Platform Events, Process Builder etc.

RESPONSIBILITIES:

- Participating in daily Scrum calls for updating the status of the deliverables.
- Analyzing application requirements and providing best feasible solutions.
- Interacting with Business Analysts and understanding the functional requirements.
- Conducted code reviews for on-going projects to ensure that code quality is at the highest level possible.
- Creating users, roles, public groups and implemented role hierarchies, sharing rules and record level permissions to manage sharing access among different users.
- Designing custom tabs, validation rules, Approval Processes and Auto-Response Rules for automating business logic.
- Used SOQL and SOSL to retrieve records and used it to implement required logic.
- Created page layouts, search layouts to organize fields, custom links, related lists, and other components on record pages.
- Writing Apex triggers, Apex classes, created Visual force pages, batch classes, scheduled apex, and test classes.
- Used Visual Studio Code to develop custom development using apex programming, Lightning Web Components, Lightning Components (Aura).
- Customized the LWC components using JavaScript and to build the utilities that can be reused across the application.
- Used SOQL and SOSL to retrieve records and used it to implement required logic.
- Developing & Consuming Web services using Soap and Rest Protocols.
- Performed deployments using Gearset and Git as needed and validated the components before deployment to ensure a smooth process.

SAGITEC SOLUTIONS PVT. LTD.

PROJECT: UNIVERSITY OF CALIFORNIA – REDWOOD

MAR 2015 – DEC 2019

CLIENT LOCATION: CALIFORNIA

ROLE: SENIOR SOFTWARE ENGINEER

DESCRIPTION:

Pension Management System for Employee of **University of California (UCAL)**. This project maintains employee service and its benefits after retirement as per the UCAL policies. It includes Retirement System, Payroll, Benefit Adjustments, Insurance. Payroll is being handled using the batch logic which is being scheduled using schedulers to automate the payments process. Framework is being developed by exploring Salesforce functionality and behavior.

RESPONSIBILITIES:

- Attending daily scrum, backlog grooming, sprint planning calls and following agile development model.
- Analyze the Salesforce out of the box features to match the requirements.
- Interacting with Business Analysts and understanding the functional requirements.
- Preparation technical design documents based on functional design requirements.
- Developed applications using LWC and customized the components using JavaScript libraries based on the business need.
- Lead technical design sessions and architecting/documenting technical solutions that are aligned with the client's business objectives.
- Develop custom solutions and interfaces using design patterns.
- Worked on tools developed by Sagitec to implement views and domain classes.
- Responsible for design and development of most of the core functionality involved in Pension domain such as Payroll, Benefit Adjustment etc.
- Conducted code reviews for on-going projects to ensure that code quality is at the highest level possible.
- Used Visual Studio and Microsoft Team Foundation Server to maintain the code versioning and deployment.

HEADFITTED SOLUTIONS PVT. LTD.**PROJECT:** DELOUGE

APR 2012 – FEB 2015

CLIENT LOCATION: DENMARK**ROLE:** SOFTWARE ENGINEER**DESCRIPTION:**

The core idea in this project is to create an online communication platform designed to make it possible for business partners in the clothing industry to have effective daily communication with their suppliers and subcontractors.

RESPONSIBILITIES:

- Involved in daily scrum calls, sprint grooming and planning call to discuss and estimate the stories of upcoming sprint.
- Analysis of business requirements and translation of functional and technical requirements.
- Involved in client communications for requirement understanding and for presenting demo of module.
- For business logic implementation worked on C#. Created batches for bulk data operations and generation files and communications.
- Developed web application using MVC, Web API, JavaScript, Backbone.js, Angular, jQuery etc