RESUME

SRINIVAS NETHIKAR

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# CAREER OBJECTIVE

To be a part of Organization where the management structure recognizes and rewards loyalty, honesty, hard work and ambition of an employee by providing growth opportunities and necessary infra structure that could contribute to the success of company.

Working Experience

Excelon Solutions Bench Sales Recruiter January 2023 - Present

• Full Life-Cycle Recruiting experience generating understanding the opening, sourcing the right candidate, technical interviews, negotiations, closing the deal and maintaining the relationship with consultants.

• Responsible for Successful Marketing of the Bench Process in US also Revenue generation through successful placements of consultants

• Sourcing and screening the candidates as per the requirements over web/email/phone - involves searching for qualified candidates on various job portals.

• Proficient in managing the complete recruitment life-cycle for sourcing the best talent from diverse sources after identification of manpower requirements for new / existing Clients

• Proficient in maintaining excellent relations with the consultants, providing value added service, ensuring quality, service norms and client satisfaction.

• Good technical knowledge and Fast Learning ability to learn and understand new technologies

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# EDUCATIONAL QUALIFICATION

|  |  |  |  |  |
| --- | --- | --- | --- | --- |
| **Course/Degree** | **Institute/College** | **Board/University** | **Year of pass** | **Percentage/**  **Grade** |
| Degree (B.com) | Sai Sudhir Degree College, ECIL. | Osmania University | 2015 | 7.8 |
| Intermediate (CEC) | New Chaitanya Junior College, Tarnaka. | TS State Board intermediate Education | 2012 | 68 |
| SSC | Vidya Mandir High School, Lalapet. | Board Secondary Education, TS State | 2010 | 7.2 |

# WORK EXPERIENCE:

* Worked as Customer Support (BPO), Mahindra Satyam, Secunderabad, 1 Year.
* Worked as BDM, at Gowtham Model School, Alwal, 1 Year.
* Worked as Sub Staff at Canara Bank, Nacharam, 8 Years.

**TECHNICAL SKILLS:**

* Typing Skills
* Basic Computer Knowledge

# HOBBIES:

* Sports
* Reading Books
* Listening Music

**STRENGTHS**

* Good Communication Skills
* Hard Working
* Patience

**PERSONAL DETAILS**

**Father’s Name :** Janaki Ram Nethikar

**Date of Birth :** 15/10/1992

**Languages known :** Telugu, English & Hindi

**Marital Status :** Unmarried

**Gender :** Male

**Nationality :** Indian

**Address :** HNO-12-1-314/1, Lalapet, Secunderabad,, Hyderabad - 500017.

DECLARATION:

I hereby declare that the above mentioned details are true to the best of my knowledge and request you to be enough to give me an opportunity to exhibit my abilities towards your esteemed organization for which I shall be thankful to you.

Date:

Place:

**(SRINIVAS NETHIKAR)**