

## John Sanjeev Kumar



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### Objective Statement:

A dedicated professional with a strong background in sales and marketing, seeking to leverage expertise in client relationship management, ERP systems, and strategic sales planning in a dynamic environment. Aiming to utilize my diverse skill set to drive business growth and exceed organizational goals.

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### Education:

- Senior Secondary Education, 2015.
    - Oakridge International School
  - Bachelor of Technology (B.Tech), Computer Science, 2017.
    - Karunya University, Coimbatore
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### Professional Experience:

Recruitment Consultant

Itrend Solutions, 2019 - Present

- Developed strategic marketing and sales plans to enhance client acquisition and retention.
  - Managed client relationships through effective communication and customer service skills.
  - Implemented ERP solutions to streamline business processes and improve efficiency.
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## Skills

- Languages: Fluent in Telugu, Tamil, English, and Hindi.
  - Customer Service: Proficient in managing client relations and providing exceptional service.
  - ERP Management: Skilled in utilizing ERP systems for business process optimization.
  - Sales Strategies: Proficient in developing and executing effective sales strategies.
  - Time Management: Expertise in prioritizing tasks and meeting deadlines.
  - Teamwork: Collaborative team player with a focus on collective goals.
  - Attention to Detail: Precision and thoroughness in task completion.
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## Hobbies and Interests

- **Photography:** Passionate about capturing moments and creating visual stories.
  - **Traveling:** Enjoys exploring new cultures and destinations.
  - **Music:** Skilled in playing the piano; appreciates a wide range of musical genres.
  - **Sports:** Active participant in basketball and volleyball; values teamwork and physical fitness.
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## Declaration

I hereby declare that the information provided above is true and accurate to the best of my knowledge and belief.

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**Date:**