

Profile

- Certified SAP functional resource in SAP S4 HANA & ECC with excellent exposure in dealing with clients and has experience in various industry sector ranging retail, food, automotive, heavy equipment's, medical devices & pharmaceuticals.
- 20+ years of experience with relevant 15 years of SAP experience in OTC / SD / IM/ EDI / MDM & working with RICEF in SAP implementation & support.
- Excellent team leading, co-ordinate off shore team members and project management skills, presentation, business-communication and client interaction skills and testing experience.
- Expertise in customization business processes and design strategies, post-live production support, testing, user training and documentations and have experience in S4 HANA.

Technical

- Strong functional exposure in sales & distribution related with order processing, shipping & billing.
- Strong functional exposure in integration between SD, MM & FI, & LE
- Expertise in pricing, consignments & sales contracts, variant configuration as per the business requirement.
- Expertise in logistics execution related with shipping relevant functions in sales order, delivery, bill of lading, picking confirmation, packing & goods issue.

Education & Certifications

- SAP Certified Application Associate – SAP S4 HANA Sales 2021 <https://www.credly.com/badges/14db2c3c-c9a2-492f-a2c2-027ac2d91106>
- SAP Certified Application Associate – Order Fulfillment with SAP ERP 6.0 EHP4 (0008997005), 2011
- MBA – Marketing & Systems, 2002
- BE - Bachelor of Engineering, 1999

Experience / Project Work

Industry: Flooring – Mohawk, Kennesaw, GA

Project Description / Scope: Support / Integration

Role: Consultant – SAP SD Sr. Analyst / OTC Consultant

Duration : Dec 2023 – May 2024

- Worked in pricing, third party orders, shipping, billing, EDI orders, confirmations, shipment notifications & Invoice.
- Supported order to cash business for sales order header & item, schedule lines, copy controls, delivery, billing
- Configuration of SD pricing procedures based on requirements related with prices, customer / material master data.
- Configured condition tables, access sequence, condition types & maintenance of condition records.
- Worked in user acceptance testing and prepared business documents for order to cash (OTC) process.
- Worked in intercompany billing, MTS, SD consignment process, consignment's issue, picking, returns and invoice.
- Worked in intercompany billing, MTO, revenue account determination, third party sales & copy controls.

Industry: Health Care – UPS Health Care, Alpharetta, GA

Project Description / Scope: Support / Integration

Role: Consultant – SAP SD Sr. Analyst / OTC Consultant

Duration: Jan 2023 – Nov 2023

- Prepare functional specifications and work closely with developers and co-ordinate offshore team.
- Worked with business users to identify business requirements and design enhancements.
- Test client business process scenario using business application that involves process integration, global integration center – IDOCS / EDI, SAP SD & OTC support activities & coordinate offshore team members.
- Configured shipping point determination, shipping conditions, loading groups and sales returns.
- Customized contracts and configured contract related business process, master data management.

Industry: Food & Pet Care – NESTLE, St. Louis, MO

Project Description / Scope: Support / Integration

Role: Consultant – SAP SD Sr. Analyst / OTC Consultant

Duration: Oct 2021 – Dec 2022

Responsibilities/Deliverables:

- Define and set up sales areas & assign organizational structures.
- Configuration of SD pricing procedures based on requirements related with prices, tax & freight.
- Configured condition tables, access sequence, condition types & maintenance of condition records.
- Worked in revenue account determination, customer master records and maintenance of CMIR.
- Create, execute and document test cases to ensure the custom application objects meets functional & SIT.
- Experience in customer & material master data, integration with MM, FI and EDI 850, 855 & 810 invoice.

Industry: Beverage – Coke, Atlanta, GA
Project Description/Scope: Implementation & Support
Role: Consultant – SAP S4 HANA / OTC Analyst

Duration: Apr 2020 – Sep 2021

Responsibilities/Deliverables:

- Worked on SAP ECC & sales force integration with CPI middleware interfaces.
- Supported the S4 HANA team to map the business requirements and design the solutions.
- Hands on experience in SAP master data setup with customer, material, pricing, ATP & ware house management.
- Worked in test scripts for order to cash scenarios, logistics execution delivery processing and invoicing.
- Manually performed UAT functional testing of SD module consisting of sales order (VA01), creating SO from existing sales order, display sales order (VA03), deliveries (VL03) and billing (VF01).

Industry: Pharmaceuticals – Avanos / Halyard Health, Alpharetta, GA
Project Description/Scope: Implementation & Support
Role: Consultant – SAP S4 HANA / OTC / EDI Analyst

Duration: Aug 2018 – Mar 2020

Responsibilities/Deliverables:

- Worked in order to cash (OTC) business scenarios for sales orders, pricing, consignment stocks, delivery & billing and involved in the support of S4 HANA systems and supported onsite/off shore model.
- Worked on integration related with SD, MM & FI for sales order management process, incompleteness procedures and interfaces, demonstrated various MM transactions and business scenarios for the business users.

Industry: Chemicals – Asahi Kasei Plastics, MI
Project Description/Scope: Production Support
Role: Consultant – SAP SD / OTC Functional Consultant

Duration: Mar 2018 – June 2018

Responsibilities/Deliverables:

- Maintenance of price condition techniques such as condition tables, condition types and records.
- Configured pricing procedures and price determination, ATP, master data and WM process.
- Shipping process (deliveries, picking / packing, post goods issue), item categories & invoices.
- Worked in order to cash (OTC) processes including order management, delivery processing, pricing & billing.
- Configured SD enterprise structure and initial customization as per the business requirement.

Industry: Pharmaceuticals – Exelixis, CA
Project Description/Scope: Implementation & Support
Role: Consultant – SAP SD Consultant

Duration: Dec 2016 – Feb 2018

Responsibilities/Deliverables:

- Worked in sales document types, contracts, credit & debit memos & schedule line categories.
- Order to cash discrete manufacturing process (deliveries, picking / packing, post goods issue), shipments & invoices.
- Maintained copy controls between sales, delivery and billing documents.
- Worked extensively in customer hierarchy types, set up hierarchy nodes & partner determination.

Industry: Retail – CSM Bakery Solutions, GA
Project Description/Scope: Support
Role: Consultant – SAP SD Functional Consultant

Duration: Feb 2016 to Sep 2016

Responsibilities/Deliverables:

- Configured outbound delivery documents, delivery item categories, shipping conditions & loading group.
- Worked in transfer of requirements and available to promise ATP.
- Worked in output determinations and configuration setups related with message types, Idoc types and extensions.
- Worked in 3PL integration functionality to connect SAP design to external warehouse management to support business scenarios for outbound, inbound and inventory changes.
- Worked in EDI message mapping design specification for inbound outbound transactions & I doc processing.

Industry: Heavy Equipment / Automotive – Sany America, GA
Project Description/Scope: Implementation & support
Role: Consultant- SAP SD / MM / LE

Duration: March 2015 to Nov 2015

Responsibilities/Deliverables:

- Defined pricing dependencies for order to cash through condition records, condition tables, and pricing procedures.
- Worked in resource related billing and having in depth knowledge in periodic billing.
- Worked in serial management in sales orders & delivery processing and warranty management.

- Equipment master data setup, tracking and integration with warranty and coordination with SD & FI modules.
- Customized new material types, material groups and assigned number ranges for new material types.
- Configured account determination and identify account keys to post to the relevant G/L Account.

Industry: Heavy Equipment / Automotive – Caterpillar, IL

Project Description/Scope: Implementation

Role: Systems Analyst – SAP SD / MM / CS

Duration: July 2014 – Jan 2015

Responsibilities/Deliverables:

- Worked on rescheduling deliveries, scheduling agreement, back order processing, consignment process, rental, availability checks, transfer of requirements for order management business (OTC) process.
- Worked in, variant configuration, DIP profile & resource related billing in CS module, contracts and milestone billing.
- Worked on SD/CS integration related with service notification, sales / service orders warranty validation in CS module as per the business requirement, variant configuration with third party SD / MM process.
- Equipment master data setup, tracking and integration with warranty and coordination with SD & FI modules.

Industry: Retail – E company store, Alpharetta, GA

Project Description/Scope: Support

Role: Consultant – SAP SD / TM

Duration: March 2013 – April 2014

Responsibilities/Deliverables:

- Configured standard transportation scenarios such as domestic / international outbound and inbound process.
- Processed transactions such as GR, GI, stock transfer posting, availability check and stock differences.
- Configured customer master record, account groups, number ranges, incoterms, partner determination.
- Configured material types and changed the field status of the material master records as per the user requirements.
- Configured route determination, delivery processing, picking, packing and goods issue functionality.

Industry: Auto Components – DEUTZ, GA

Project Description/Scope: Support

Role: Consultant – SAP SD / TM

Duration: Oct 2012 – Feb 2013

Responsibilities/Deliverables:

- Worked on organizational structures & sales areas, distribution channels & assignment of shipping points.
- Configured outbound deliveries, post goods issue, loading group, transportation group & shipping conditions.
- Delivery integration – integration of inbound and outbound deliveries based on TM shipment requests.
- Customization of inquiry, quotation, sales, delivery & billing documents according to business requirements.

Industry: Automation – Asco Numatics, NC

Project Description/Scope: Implementation & Support

Role: Associate consultant – SAP SD

Duration: March 2011 – Sep 2012

Responsibilities/Deliverables:

- Basic sales order cycle, sales document types, special sales document types (rush order, cash sales), item categories, schedule line categories, customer material information record, customer master record.
- Configured end to end business processes with new sales document types, item categories, and delivery and billing documents including copy controls to maintain the flow of business data as per the requirement.

Industry: Automation – Emerson process management, GA

Project Description/Scope: Implementation & Support

Role: Associate consultant – SAP SD

Duration: Feb 2008 – Jan 2011

Responsibilities/Deliverables:

- Onsite support & end user training for consultants in SAP SD application & best implementation practices.
- Designed & configured SD module towards R/3 system implementation.
- Configuration of master data: customer master, material master, customer – material info records & partner functions.
- Configured the organizational structure, sales organization, distribution channels & divisions.

Non-SAP Experience (Domain):

Industry: Logistics – Writer Logistics, Chennai, IND

Role: Deputy Manager

Duration: Jan 2003 – Oct 2007

Responsibilities/Deliverables:

- Identifying target customers, projects, prospects & opportunities for achieving business goal.
- Preparation of quotations, agreements & finalizing the projects.
- Implement and monitor processes related to projects.