# SIVA KUMAR MACHIRAJU





### **WORK EXPERIENCE**

#### Senior Assistant Manager- HR

Re Sustainability Limited

12/2020 - Present, Hyderabad

**End-to-End Recruitment Management:** Efficiently managed the entire recruitment cycle, from requisition to candidate onboarding.

**Targeted Candidate Acquisition:** Successfully recruited candidates for specific roles in alignment with staffing plans.

**Diverse Sourcing Expertise:** Utilized diverse sourcing methods to acquire high-quality talent for various positions nationwide.

**Strategic Recruitment:** Developed and executed long-term recruiting strategies based on market analysis, ensuring sustained growth.

**Strategic Talent Solutions:** Provided strategic talent solutions, aligning recruitment strategies with overall business objectives.

**Cost-Effective Sourcing:** Conceptualized and executed cost-effective sourcing plans within budget constraints.

**Interview and Offer Management:** Conducted HR interviews, negotiated salaries, and managed the offer letter process.

**Data Management:** Maintained and monitored recruitment-related dashboards, ensuring accuracy and timeliness in information processing.

**Stakeholder Engagement and Collaboration:** Proactively engaged with key stakeholders, including hiring managers and department heads, to understand their unique talent requirements.

#### **Corporate Recruiter**

**USM Business Systems** 

10/2018 - 12/2020, Hyderabad

- End-To-End Recritment
- Internal Hiring

#### Recruiter

Quantum Asia Pvt. Ltd.

02/2015 - 10/2018

- End-To-End Recritment
- Vendor Management

# **PERSONAL PROFILE**

I'm a dedicated recruiter passionate about connecting talented individuals with renowned organizations. My commitment is unwavering, and my goal is to build lasting relationships with both candidates and clients. I excel in understanding people's aspirations and aligning them with opportunities for personal growth and success. I'm also deeply committed to supporting impactful projects and organizations. As a recruiter, I specialize in advanced sourcing techniques, including Boolean Logic, and leverage various resources like Social Media, Job Boards, Google Resume Searches, and Repository sites to identify exceptional talent.

## **SKILLS**

Talent Acquisition

Leadership / Executive Hiring

Stakeholder Management

Compensation Negotiations

Networking & Head Hunting

# **EDUCATION**

Bachelor of Technology (B.Tech.), Computer Science,
AIMS College of Engineering,
Mummidivaram, Andhra Pradesh

06/2009 - 06/2013