

# Yashada Raorane

11 Hastings Ct, Bridgewater, NJ 08807.  
Phone: (+1) 908-472-9742

E-mail: [yashada.sr@gmail.com](mailto:yashada.sr@gmail.com)

## PROFESSIONAL PROFILE

**Technical Project/ Program Manager** with 21+ years of a consistent track record of leading & delivering enterprise level applications. Excellent analytical, problem-solving and documentation skills. Experienced in Salesforce.com project implementations. Result oriented, with a strong aptitude for learning and can maximize resources while possessing a sense of urgency. Team player with excellent interpersonal communication skills. An enthusiastic and outgoing individual with good ability to interact with colleagues. Committed to professionalism, highly organized and excellent communication skills.

## SUMMARY OF SKILLS

- Experienced on the in-house portal Data as a Service (DaaS) for delivering **Pharma** data (Xponent, Xponent Plantrak, DDD, FIA, LAAD, APLD, DRM45, OneKey, Managed Care) to client environment via Snowflake, S3, Azure, Databricks, Redshift, etc.
- Experienced on Salesforce.com platform solutions **Veeva**, "CentrisEvents" and involved in requirements gathering for updating the Configuration, Customization, Implementation, Data Migration and Support of Salesforce.com Applications.
- Contribute to the PMO Initiatives for the team progress as a Team and Project Lead.
- Complete understanding and Solid experience in SDLC Methodologies like Waterfall & Agile Models.
- Proficient in working on multiple projects simultaneously.
- Managed Off-shore developmental team and coordinated with the US team and the management.
- Proficient in project management tasks and ensure proper Project Management practices are followed throughout the project lifecycle.
- Experienced in working with cross-functional groups toward a common goal. Solid team empowerment, motivation, and leadership skills.
- Experienced working in Manufacturing Industries, Government Agencies, Export-Import Houses, IT Consulting Companies. Designed & supported ERP, MRP, Manufacturing, and Export-Import Systems. Worked with small to large teams and multiple projects at same time.
- Excellent planning, scoping, scheduling, and delivery skills.
- Thorough knowledge of the company products and designs helps provide the client with an overview of the product enhancement options to upgrade their current product.
- Worked with people at various levels in the organization handling various Business Processes and core solutions. Expertise in the management of User Request Change, and handling of User Conflicts.
- Experienced in participating in daily SCRUM meetings and guiding or answering questions to QAs and Developers regarding the defects, Technical Specification Documents, Mapping Documents.
- Microsoft products implementation and integration (MS Project, Visual Source Safe).
- Knowledge in the ETL (Extract, Transform, and Load) of data into a data warehouse/ data mart and Business Intelligence (BI) tools like Business Objective Modules
- Knowledge in Business Analysis, SWOT Analysis, Impact Analysis, Gap Analysis, Cost-Benefit Analysis, Risk Analysis, Disaster Recovery Planning, Return On Investment (ROI) Analysis, Testing and Project Planning
- Expert in SQL, PLSQL, T-SQL and Oracle Database Performance Tuning. Worked on various projects with Oracle, MS SQL Server, MS Access as back end. Experienced using Oracle 10g/11g & SQL Server 2005/2008. Proficient in Data Profiling and Visualization, ER Diagrams, Data Integration tools, Data Modeling tools like ERWIN. Working knowledge of Toad, PLSQL Developer 7.1.5 and SQL Navigator.
- Experienced in developing n-tier applications, full life cycle development using Microsoft .NET technologies (Webforms, WinForms, ASP.NET, ADO.NET, Entity Framework, XML, Web Services).
- Proven experience in Analysis, Design, Development, Implementation, Maintenance, Migration and Support of application systems in Web Application, Windows Application and Enterprise Application environments at application developer, Programmer Analyst and Team/Project Lead levels.
- Proficient in Relational Database Management Systems with excellent knowledge of PL/SQL Scripts, Stored Procedures, Triggers, Views, Functions, DB Jobs Scheduling, Data Loading.
- Functional expertise in developing reports using SQL Server Reporting Services (SSRS), Crystal Reports, MS Access Reports, and Oracle Reports.
- Experienced in implementing Aggregate Spend, 360 Report, Transparency reports, etc. for pharmaceutical companies.

## EDUCATION

Project Management Professional (PMP) – 2021  
Bachelor of Science (Life Sciences) 1998 – *Mumbai University, Ramnarain Ruia College, Mumbai, India*  
3 years Advanced Diploma in Software Engineering - 2001, APTECH - *Mumbai, India*.  
Lean Six Sigma Certification – In progress

## Awards and Recognition:

**Manager** recognition for Collaborate to deliver services (2018) (Syneos)  
Team Spirit award for being Passionate to change lives (2018) (Syneos)  
Received Outstanding Performance award (2016) (AHM)  
Received AHM Values Award (2016) (AHM)

## TECHNICAL EXPERTISE

Sales Force  
Oracle 8, 8i, 10g, 11g  
Webforms, WinForms  
Entity Framework, SDLC  
Project Management, SmartSheet,  
Confluence, JIRA

ERWIN  
VB.Net, C#.Net, ASP. Net  
AJAX, CSS, LINQ  
Web Services, XML  
JavaScript, VB Script, Macros, VBA

MS SQL Server, MS SSRS  
MS Visual Studio 2008, VB6  
MS Project, MS Visual SourceSafe  
WCF/ WF/ WPF  
Crystal Reports, Access Reports,  
Oracle Reports

## PROFESSIONAL EXPERIENCE

**IQVIA, Bridgewater, NJ.**

**Jan 2022 - Present**

**Role:** **Sr. Project Manager**

**Environment:** Salesforce.com, MS Project, Smartsheet, MS Office, JIRA, DaaS, MDM, CDW, Concur, Learning Management System, Confluence, Product owner (DaaS systems), Master Data Management (MDM), CDW (Customer Data Warehouse),

**Product:** **DaaS (Data as a Service) – Implementation of Data elements**

**Clients supported:**  
- **Sanofi, Novartis, Amgen, Otsuka, UCB, Doximity, LivaNova, Kabi, Neurocrine, Dexcom, Sobi, Valinor**

Managed the Project Plan, RAID log, JIRA, Meeting notes, JIRA for all implementations. Instructed and modeled core Agile principles of collaboration, prioritization, team accountability, and visibility; ensured consistent application of scrum methodologies.

Worked with the Product development team to manage the Enhancements requests. Used Confluence to document the enhancements and related stories. Assisted team with making appropriate commitments through story selection, sizing and task definition and participated proactively in developing and maintaining team standards, tools and best practices reducing development time by 30%.

Communicate on a regular basis with stakeholders (C-suite executive), project managers, development teams, and other IT teams to ensure the project progress, risks, and results. Maintain project schedules by completing milestones on time by working closely with assigned resources.

**Product:** **DaaS (Data as a Service) – Implementation of Data elements (Product Owner)**

Created 100+ product plans and product backlogs that established development priorities for each release. Worked with development team to drive product development.

Representing the customer, using 1,000+ user stories. Assisted with the prioritization of 30+ product enhancements and new product cataloging to improve usability. Created 100+ user stories to support business solution definitions and meet company requirements. Created 25+ business process flow diagrams as the basis for designing new product features.

Liaising with the product team and end-users to deliver updates Lead Scrum meetings and product sprints

**Syneos Health, Somerset, NJ.**

**Jan 2018- Feb 2022**

**Role:** **Project Manager**

**Environment:** Salesforce.com, MS Project, Smartsheet, MS Office, Tele Solutions, JIRA, VEEVA CRM, MyInsights, Concur, Learning Management System,

**Clients supported:**  
- **Eli Lilly and Company, CeQur Corporation, Zoll LifeVest, Bayer, Aerie Pharmaceuticals**

Consistently deliver quality results on time and on a budget in a time-sensitive, high-pressure environment. Adhere to agile methodology best practices, demonstrate collaborative problem solving, and generate innovative solutions to complex problems.

Manage complex multi-year, multi-phased projects and develop solutions in partnership Met aggressive dependency needs of the agile software development team by driving execution of waterfall teams - planning, specification, and delivery - to incrementally deliver using scalable agile techniques. Achieved milestones on-time by using PMI principles and maintaining focus on critical path tasks and groups.

Successfully managed organizational change by building support, identifying influencers and demonstrating early successes.

**Advanced Health Media, New Providence, NJ.**

**Oct 2013 - Jan 2018**

**Role:** **Senior Business Systems Analyst/ Project Lead Role/ Technical Project Manager**

**Environment:** Salesforce.com, Centris Event Planning, VB.Net, C#.Net, Webforms, WinForms, ASP.NET, Web Services, ASP. Net, Entity Framework, MS SQL Server reporting Services, MS SQL Server, MS Project, MS Visual Source Safe.

**Product:** **CentrisEvents, CentrisDirect, CentrisMobile. – AHM launched a new Product developed on the Salesforce platform and is in the process of Globalization.**

**Clients supported:**  
- **Sanofi, Avanir Pharmaceuticals Enhancements Implementation, Sanofi Global Solutions – China, Teva Pharmaceuticals, Alkermes, Inc., Avanir Pharmaceuticals, Acorda Therapeutics Inc.**

Got promoted to Lead BA/ Project manager role. Conducted end to end project management of multiple large projects and also manage sub-components of a large program. Lead cross-functional teams to complete projects or program deliverables within allotted timeline and budget. Identify key internal/external stakeholders necessary for project completion and develop the overall strategy for executive of high-value projects.

Define the project scope and objectives, guide activities of a project/program team including delegating tasks to team members, identify resources, and establish a master timeline for deliverables. Work with external vendors and internal stakeholders to the champion project(s) across the entire organization. Develop detailed work plans, schedules, estimates, resource plans, and status reports.

Conduct project/program meetings and am responsible for project/program tracking and analysis. Ensure adherence to quality standards and I also review the project/program deliverables.

**Centris Support:** **Supported the Internal teams on other clients namely Sanofi, Alcon, and GSK during different phases of the project. Have also supported Centris data integration with VEEVA interface for some of the clients.**

**AHM In-house Applications:** Worked as a Sr. Business Analyst on the AHM In-house Applications like, Portal Framework Exchange (PFX), Third

Party Exchange (TPX), Speaker Resource Exchange (SRX), Event Framework Exchange (EFX). – These applications were customized as per the Client needs.

**Clients supported:**

**Sanofi Aventis, Novo Nordisk, Merck, Actelion, Schering Plough, Pfizer, Novartis and more.**

**Environment:**

SQL Server Management Studio, PFX, SRX, TPX, EFX, MS Project, MS Visio, MS SharePoint.

Act as a single point of contact for all projects and provide overall direction, technical and analytical guidance to project and program teams that span across multiple originations including outside suppliers and vendors. Define project scope, objectives and guide activities of the project team including delegating the task, identifying resources and establishing a master timeline for deliverables.

Manage end-to-end project delivery including scope, project budgeting, and reporting. Ensure completion of projects while meeting quality, schedule and cost objectives using the organization's standard processes. Act as project liaison between IT partners, client organizations, and IT leadership.

Ensure the effective and efficient implementation of projects through Project Plans and target milestones for each deliverable during all phases of the project. Lead and manage cross-discipline teams to deliver products on time and within budget to meet business needs.

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**Department of Homeless Services, NYC, NY.**

**Nov 2007- Sep 2013**

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**Role:**

**Project Lead/ Project Manager**

**Environment:**

Oracle 10g/11g, VB.Net, C#.Net, Webforms, WinForms, ASP.NET, Web Services, ASP. Net, Entity Framework, MS SQL Server reporting Services, MS SQL Server, MS Project, MS Visual Source Safe.

**Projects:**

- **Apartment Intake and Inspections**

This project was built around the different standards of safety/hygiene as prescribed by the NYC council from time to time. NYC regularly updates its regulations and DHS must comply with Apartment Inspection Standards and this software caters to the Intake and Inspection needs of the apartments.

- **Rehousing**

Rehousing module was used for managing the movement of families from shelters to permanent housing. Scheduling for Inspection clearance of the units used for permanent housing was an essential component of Rehousing application. Assisting families by providing training to achieve self-employment was also managed by this module.

- **Homebase**

Application aimed at automating the registration and verification of homeless people. Referral and financial assistance modules allow for cross-reference between departments and to assist the individuals requiring financial help. This module helps the staff to speed up the process of moving the homeless to shelters.

- **Rehousing Computer Applications (RCA).**

RCA was used for managing the movement of families from shelters to permanent housing. It comprises of different modules representing the different departments (*namely Apartment Intake, Clearance, Inspections, Lease, ICU and Quality Assurance*) in DHS. It integrates all the departments and centralizes the data which maintains accuracy and integrity.

In-house development, enhancements, production support for the application

**Environment:** Oracle 11g/10g, MS SQL Server 2005, MS Access 2002, Visual Basic, Access Reports, MS Project, MS Visual Source Safe.

Performed and documented requirement analysis, impact analysis, and Gap Analysis to check the compatibility of the existing system infrastructure. Interacted with stakeholders for requirement gathering and translation of Business Requirement Documentations (BRD) and Functional Specification Documentations (FRD). Conducted interviews, meetings, and JAD sessions during the process of Requirement Gathering.

Worked on developing and enhancing the Gateway application which works as the API/framework for all basic functionalities of the applications developed for the organization, developed custom user controls with properties for all basic validations and data formatting as a part of the API. Worked extensively on Management Reports using SQL Server Reporting Services and MS Access Reports.

Captured Audit trails of User activity using Database Triggers and collaboration with the Presentation Team. Lead the development team in Application Design and development of critical modules. Troubleshoot Production Issues, coordinated with the Helpdesk when required. Gave on-time solutions to critical issues and provided full production support. Managed the Off-shore development team and coordinated with the Management and the US team.

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**Mitra Systems**

**Jul 2004 – Nov 2007**

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**Role:**

**Programmer Analyst - Business Analyst**

**Environment:**

Oracle 10g/11g, VB.Net, C#.Net, Webforms, WinForms, ASP.NET, Web Services, ASP. Net, Entity Framework, MS SQL Server reporting Services, MS SQL Server, MS Project, MS Visual Source Safe, Documentum 2.0.

**Project:**

**Customer Service Portal**

This project is aimed at reengineering the Customer Service Request module of the Public Service suite of products already developed in legacy systems. This project was built as an n-tier application, to perform the required service request processing and tracking. Resource Management, Process Management, Security, System Administration, Audit History, Citizen Web, Map Viewer, Location Entry Component (GIS), Directory and Knowledge base search modules were parts of the project along with Contact Center management.

As a Programmer Analyst BA, I participated in all phases of software development life cycle (SDLC) for system implementation and was responsible for participating in technical discussions with the offshore and onsite Architect teams and coordinating the efforts of the design team based on that understanding.

Participated closely in Team Code Reviews and worked on Data design, mining and scrubbing. Developed utilities for quick creation of tables, insertion of bulk data and application documentation.

#### Projects:

- **Payroll System.**  
The application was responsible for storing the employee profile Information and maintained their payroll. Analyzed, Developed, and implemented this application and later migrated to Oracle database. It also interfaces with the **Time Scheduler System** and calculates the Payroll based on the Time sheet & Billable hours. It also allows the user to preview & print related reports.
- **Time Scheduler System.**  
It is a time tracking system developed in-house. Time Scheduler system helps employees to keep track of their time spent on various projects and activities. System also helps management in scheduling and planning of employees at various workstations, generates weekly time sheets with hours worked and billable hours. System interfaces with the **Payroll System** for generating employee payroll. This application is available to all workstations. Time scheduler also interfaces with central database. The main modules in the system are **Employee information, Billing, and Accounts payable.**
- **Catalog Manager**  
This product was designed for easy maintenance of an online store's catalog of products. It has easy to use interface like windows explorer. It has features such as context sensitive menus, cut, copy, and paste of categories and products. This is a module that is developed to work in tandem with others like Inventory **Manager**, Customer Manager, Preferences **Manager** and the like, that form a backbone to an online store.

**Environment:** VB6, ADO, MS SQL Server

Responsible for complete Team Allocation & Management. Organizing JAD sessions, interviews, and surveys in the process of collecting requirements. Created Use cases, activity report, logical components, and deployment views to extract business process flows and workflows involved in the project to track the progress of test case planning. Involved in compatibility testing with other software programs, hardware, Operating systems, and network environments.

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#### Zee Tech Solutions, NJ.

Aug 2003 - Jul 2004

**Role:** Business Analyst.  
**Project:** Cost Operations Network

An in-house ERP project, it automates the cost and operational functions of the client, as well as providing an interface for the employees and management. The employees could apply for leave, loan etc., online and can also know the status of the same. The management can know the status of their various projects and their details and the financial counterpart of the same. Have a discussion forum for the employees with diverse topics.

**Environment:** C#.Net, ASP. Net, Entity Framework, MS SQL Server reporting Services, MS SQL Server, MS Project, MS Visual Source Safe, MS Visio.

As a Business Analyst, was involved in all phases of software development life cycle (SDLC) in AGILE framework and analyzed and collected business requirements, identified system interfaces, and created the requirements specification document. Applied Unified Modeling Language (UML) methodologies to design Communication Diagram, Use Case Diagrams, Activity Diagrams, Sequence Diagram and ER diagrams.

Performed requirement analysis by gathering both functional and non-functional requirements based on interactions with the process owners & stake holders and document analysis. Performed user interviews. Successfully conducted JAD sessions, which helped synchronize the different stakeholders on their objectives and helped the developers to have a clear-cut picture of the project.

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#### Nufab India Ltd., India

Jan 2001 – May 2003

**Role:** IT **Manager.**  
**Environment:** Oracle 8, Visual Basic 6.0, MS Office, MSI Wise, MS Project, Crystal Reports, MS Visual SourceSafe, UNIX.

Worked as the **Project Manager** for **Garment Manufacturing System** Application. Gathered requirements, defined roadmap and managed all project activities including schedules, defects, issues, risks, change management and status to support effective decisions and project reporting to stakeholders.

Designed the Manufacturing system. Supported the company's ERP/MRP system. Designed the Manufacturing system. Supported the company's ERP/MRP system. Implemented the software system and connected multiple locations to the headquarters.

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#### EDCOM InfoTech, India.

Aug 1998 - Dec 2000

**Role:** Sr. Programmer.

#### Project:

- **Discount Card System**

**Environment:** Oracle 8, VB 6.0, Crystal Reports, MS Excel.

- **www.Buddhiman.com**

For this website, I was responsible for creating the tables in MS SQL Server 7.0, writing queries, stored procedures, triggers and maintaining the backend server. www.buddhiman.com was the company's portal, which provided information about books, universities, colleges, etc. This website also lets the user search for a particular book from an exhaustive database and buy books at discounted prices. It also took care of maintaining information and data in tables created in MS SQL Server 7.0.

**Environment:** MS SQL Server 7.0, Visual Basic 6.0, Crystal Report, ASP.

# Yashada Raorane

- Bridgewater, NJ, US

## Contact Information

- 0wi-ax2-qnp@mail.dice.com
- 9084729742

## Work History

### Total Work Experience: 10 years

- Senior Project/ **Program Manager** IQVIA  
Feb 01, 2022
- Project **Manager** Syneos Health  
Jan 01, 2018
- Senior Business Systems Analyst/ Technical Project Advanced Health Media  
Oct 01, 2013

## Skills

- microsoft project - 20 years
- software - 15 years
- business requirements - 14 years
- project management - 14 years
- master data management - 5 years
- microsoft azure - 5 years
- snowflake - 5 years
- salesforce - 10 years
- **veeva** - 10 years
- microsoft sql server - 18 years
- microsoft visual sourcesafe - 17 years
- .net - 14 years
- asp.net - 14 years

- **c#** - 14 years
- **entity framework** - 14 years
- **microsoft ssrs** - 14 years
- **visual basic .net** - 13 years
- **web services** - 13 years
- **webforms** - 13 years
- **windows forms** - 13 years
- **business analysis** - 10 years
- **database** - 14 years
- **oracle** - 14 years
- **visual basic** - 14 years
- **production support** - 11 years
- **qa** - 11 years
- **reporting** - 11 years
- **sdic** - 11 years

## Work Preferences

- Desired Work Settings: No Preference
- Likely to Switch: False
- Willing to Relocate: False
- Travel Preference: 25%
- Work Authorization:
  - US
- Work Documents:
  - US Citizen
- Desired Hourly Rate: 100+ (USD)
- Desired Salary: 180,000+ (USD)
- Security Clearance: False
- Third Party: False
- Employment Type:
  - Full-time
  - Contract - Independent
  - Contract - W2
  - Contract to Hire - Independent
  - Contract to Hire - W2

## Profile Sources

- Dice:
  - <https://www.dice.com/employer/talent/profile/3b65c722296fbe11049ca3e490f38424>