



Satyam Dani

Professional Summary

Highly experienced and organized professional with almost 10 years in import/export regulations, trade compliance, customs brokerage, and SAP implementation (S/4 HANA/GTS). Skilled in data analysis, global trade policies, procedure development, and project management. Successfully identified trade compliance risks in coordination with government agencies and customs authorities. Developed and implemented policies, operational procedures, and practices that comply with international trade laws and regulations. Experienced in managing and training teams, consistently improving performance through coaching and development programs. Committed to delivering superior service through a positive attitude and strong leadership in a fast-paced environment.

Work History

Cargill Inc - Senior Consultant, Advisory Solution

Wayzata, MN

09/2021 - Current

- Implementation activities of SAP Fiori GTS globally
- Expertise in understanding business processes, gathering business requirements, and providing support for SAP Fiori GTS system solutions.
- Oversee and lead activities on Free Trade Agreements and HTS classifications for North America
- Provide active functional support to North America Advisory team in customs data projects and implement regulatory requirements.
- Managed and trained team, consistently improving team performance through coaching and development programs.
- Development of guidelines, tools, templates, and instructions to ensure compliance.
- Responsible for compliance with performance management objectives
- Consult with external third party on various projects/resources needed.
- Delivered expert services and analytical support on Advisory projects, including focusing on process improvements, and improving data analytics.

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📍 Chicago, IL

🌐 www.linkedin.com/in/satyam-dani

Skills

- SAP GTS Implementation
- SAP GTS Configuration
- Export/Import Compliance
- Microsoft Office (Excel/Word/Power BI/Projects)
- Sanctioned Party Screenings
- Project Planning & Management
- Agile & Scrum Methodologies
- Customs Regulations
- Harmonized Tariff Schedule (HTS) Classification
- Country of Origin
- Drawback/Reconciliation
- Free Trade Agreements
- Customs Brokerage
- FDA Compliance
- CTPAT
- HTML
- JavaScript
- Strong Analytical Skill

Certification:

Certified U.S. Import Professional
Certified Scrum Master
Certified Scrum Product Owner
Certified Scrum Developer
Certified Six Sigma Black Belt

Lancesoft (Contractor for Cargill Inc) - Customs Advisor

Wayzata, MN

03/2021 - 09/2021

- Proven track record of successful SAP GTS project delivery, including full-life cycle implementations, upgrades, and support projects.
- Oversee and lead activities on Free Trade Agreements and classifications for North America
- Development of guidelines, tools, templates, and instructions to ensure compliance.
- Provide active functional support to North America Advisory team in customs data projects and implement regulatory requirements.
- Delivered expert services and analytical support on Advisory projects, including focusing on process improvements, and improving data analytics.
- Understand and apply knowledge of the complexities and interdependencies of business processes.
- Implementation activities with stakeholders on system requirements for SAP GTS Fiori.

Vyair Medical Inc - Global Trade Compliance

Mettawa, IL

04/2019 - 03/2021

- Manage Global Trade Compliance projects globally.
- Successfully managed global trade compliance projects, resulting in cost savings of \$1.5 million for the company.
- Implementation and Configuration of SAP GTS globally
- Configuration activities focused on GTS Area Menu (Embargo check/License management-determination/Product classification/Customs Processing/Reports)
- Lead, direct, and manage overall activities related to US/CA Global Trade operations.
- Ensured compliance with special trade programs, customs valuation, Harmonized Tariff Schedule (HTS) classifications, ECCN classifications, country of origin, and Partner Government Agency requirements through maintenance of a product master database.
- Defined and developed policies and procedures to assure seamless execution of functions as well as conducted training for new employees to develop better understanding related to import/export activities.
- Delivered expert services and analytical support on global customs/trade projects, including implementing cost-savings initiatives, focusing on process improvements, and improving data analytics.

Essendant Co - Trade Compliance Analyst II

Deerfield, IL

07/2018 - 04/2019

- Established effective communication with internal and external parties to build a database of import/export data for customs clearance and other partner government agencies requirements.

- Successfully accomplished assigned tasks, including the annual maintenance of NAFTA and the support of country of origin solicitations
- Provided active support in managing and maintaining C-TPAT and Importer Self-Assessment Programs
- Denied Party Screening Process - foreign subsidiaries and domestic new customers to ensure adherence to U.S Government safety standards.
- Leveraged key skills and knowledge while performing ACE reporting, liquidation reporting, entry information, and ADD/CVD reporting.
- Contributed efforts in product classification, including Harmonized Tariff Schedule (HTS), Schedule B, and Export Control Classification Number (ECCN)
- Evaluated and assessed reports and metrics related to various elements of import and export processes.

DB Schenker - Senior Customs Broker/Compliance

Des Plaines, IL

03/2017 - 07/2018

- Prepared all documentation to assure timely release and delivery of orders as well as efficiently processed customs entries and other related government agency interfaces.
- Supervised and expertly managed all aerospace accounts and adeptly dealt with ITAR license/exemption.
- Reviewed, assessed, and managed proper customs declarations pertaining to inbound, permits to transfer, admissions, and entries.
- Utilized key skills and knowledge while classifying Commodities per client SOP and parts database.
- Guaranteed effective management of foreign trade zone compliance by adhering to guidelines for compliance to CBP regulations 19 CFR 146, CBP's FTZ operating manual, and Foreign-Trade Zones Board Regulations
- Adopted best practices to assure FDA compliance with Pharmaceuticals, Biologic, and Medical Devices

UTI Worldwide / DSV Air & Sea Inc - Customs Broker Analyst

Itasca, IL

11/2013 - 03/2017

- Acquainted with CFR19 to ensure all laws and regulation meet with US Customs
- Examined and classified entry as per client SOP and parts database
- Ensured seamless execution of functions by prioritizing work in accordance with estimated time of arrival (ETA), last free day, and transportation mode.
- Functioned as initial point of contact and liaison for clients, CBP and/or PGA's.
- Identified and resolved complex issues in liaison with government agencies and customs authorities.